Press Release



July 12, 2024 transcosmos inc.

transcosmos holds opening ceremony, commemorating full-scale launch of Bengaluru Center, India

Offers whole new customer experience with multilingual services tailored for the India domestic market

transcosmos is pleased to announce that on May 31, 2024, the company held an opening ceremony to commemorate the launch of the full-scale operation of Bengaluru Center, the first center transcosmos opened in India in March 2024, and in June, its management team visited the Embassy of Japan in India. The Bengaluru Center offers contact center services tailored to the India domestic market.



At the embassy

From left: Susumu Kaieda, Managing Director & COO, transcosmos India Private Limited.

Hiroshi Suzuki, Ambassador Extraordinary and Plenipotentiary of Japan to India/the Kingdom of Bhutan

Eijiro Yamashita, Director & Senior Corporate Executive Officer, transcosmos inc.

transcosmos entered the India market in March 2024, offering services from the Bengaluru Center. Now, ready for full-scale operations after starting small three months ago, transcosmos held an opening ceremony with JETRO (Japan External Trade Organization) and its members in India.

Comment from Mr. Hiroshi Suzuki, Ambassador Extraordinary and Plenipotentiary of Japan to India/the Kingdom of Bhutan. "Heartiest congratulations on the opening of the Bengaluru center. In 2022, Japan and India set the 5-trillion-yen target of public and private investment and financing from Japan to India in the next five years. Against this backdrop, we are delighted to see transcosmos, a company operating across the globe, entering the India market. Given that the company prioritizes people development, we hope that transcosmos's initiative to employ many talented individuals in India will make a significant contribution to the country's continued economic growth."

Comment from Mr. Toshihiro Mizutani, Director General, JETRO Bengaluru

"As you all are aware, the business activities of Japanese companies in India have become very active over the past few years, and the number of Japanese companies has increased up to 1,400. This figure is still increasing and currently, JETRO is receiving many inquiries from Japanese companies every-day. Most of them are keen to open new bases including local subsidiaries, branches, and representative offices. Currently, about 50% of Japanese companies based in India, are in the manufacturing industry, particularly transportation equipment, like four-wheelers or two-wheelers. But these days, like transcosmos India, there are many Japanese companies that wish to develop a new business field in Bengaluru

by utilizing India's abundant IT human resources. As you all know, in India, students tend to be encouraged to go to engineering or medical schools. Also, in India, the ratio of female university students entering the science and engineering department is much higher than in Japan. Now it's said, in Japan, there will be a shortage of approximately 800,000 IT engineers by 2030, and utilizing India's talented IT engineers is becoming extremely important for the further growth of Japanese companies. In this sense, today's transcosmos's new base opening in India is great timing, and I believe that many Japanese companies are paying attention to your company's future activities."

■Ribbon cutting at the opening ceremony



From left: K.S. Srikumar, Country Head, transcosmos India Private Limited Takashi Sube, Senior Corporate Executive Officer, transcosmos inc.

Mr. Toshihiro Mizutani, Director General, JETRO Bengaluru

Eijiro Yamashita, Director & Senior Corporate Executive Officer, transcosmos inc.

Kei Yamane, Corporate Senior Officer, transcosmos inc.

■Members working in the Bengaluru Center



There are as many as 22 official languages in India as well as a number of local languages with tens of millions of native speakers. Building on its expertise the company has developed primarily in Asian countries, transcosmos will build an India business structure to become a CX company that offers new customer experience in a variety of languages. Ultimately, transcosmos aims to enter into areas where those languages are used while helping India solve social challenges the market faces, always working together with clients.

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About transcosmos inc.

transcosmos launched its operations in 1966. Since then, we have combined superior "people" with up-to-date "technology" to enhance the competitive strength of our clients by providing them with superior and valuable services. transcosmos currently offers services that support clients' business processes focusing on both sales expansion and cost optimization through our 181 bases across 35 countries/regions with a focus on Asia, while continuously pursuing Operational Excellence. Furthermore, following the expansion of e-commerce market on the global scale, transcosmos provides a comprehensive One-Stop Global E-Commerce Services to deliver our clients' excellent products and services to consumers in 46 countries/regions around the globe. transcosmos aims to be the "Global Digital Transformation Partner" of our clients, supporting the clients' transformation by leveraging digital technology, responding to the ever-changing business environment. Visit us here https://www.trans-cosmos.co.jp/english/

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