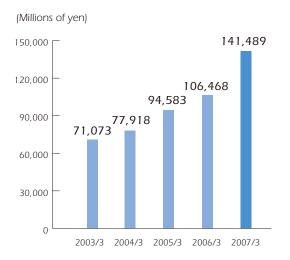
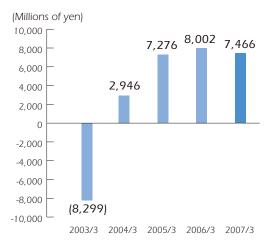
### **Financial Statements**

### Management's Discussion and Analysis

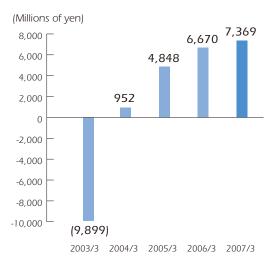
#### Net sales



#### Operating income



#### Net income



#### **Operating Results**

#### Net Sales, Operating Income and Net Income

During the fiscal year ended 31 March 2007, the Japanese economy experienced a moderate but consistent recovery mainly reflecting brisk demand in the private sector and supported by favorable corporate performance, which improved the employment and income environment, thereby contributing to household budgets. However, concerns over interest rates and high raw material prices linger and have dampened any optimistic views. Although companies review in-house resources and tend to aggressively outsource operations other than their core operations for improved efficiency, once such a contract period ends, such companies request us to reconsider the service content and prices. Due to the rapid dissemination of broadband access, the IT environment supporting individual consumers and families has become increasingly sophisticated on a global scale. Having expanded rapidly, mobile phones, which also function as digital cameras, electronic money and videophones, have directly connected companies and consumers, enriching that relationship, and have become an important channel for communications.

Given this, net sales and operating income in the IT Services for companies (BtoB) for the year under review largely exceeded those of a year earlier. In the IT Services for individual consumers (BtoC), an operating loss of approximately ¥1.5 billion was posted due to increased up-front investment, mainly in transcosmos' subsidiaries such as Ask.jp. However, the loss was smaller than initially expected. In the corporate venture capital business, net sales, which included a gain on sales of investment securities held, increased year over year.

As a result, net sales and profit for the year under review, which was also the first year of the Medium-Term Business Plan announced in May 2006, were higher than initially targeted. Consolidated net sales for the year ended 31 March 2007, rose ¥35,021 million, or 32.9% from a year earlier, to ¥141,489 million. Although consolidated operating income was down ¥536 million, or 6.7%, to ¥7,466 million, income before income taxes and minority interests increased ¥3,106 million, or 29.5%, to ¥13,611 million. Consolidated net income advanced ¥699 million, or 10.5%, to ¥7,369 million.

By region, in Japan, IT Services progressed favorably, resulting in an increase in net sales to ¥123,620 million, up ¥18,815 million, or 18.0%, year over year. Operating income declined ¥3,397 million, or 23.7%, to ¥10,940 million. In the United States, net sales jumped ¥4,289 million, or 516.8%, to ¥5,119 million. Operating income was ¥2,177 million compared with an operating loss of ¥64 million for the previous fiscal year. In Asia, net sales surged ¥11,918 million to ¥12,751 million leveraged mainly by an increase in the number of consolidated subsidiaries. Operating income soared ¥1,210 million, or 486.0%, to ¥1,459 million.

#### **Segment Information**

#### IT Services (Computer service)

In the IT Services, net sales increased ¥33,358 million, or 33.4% from a year earlier, to ¥133,217 million and operating income rose ¥1,362 million, or 15.0%, to ¥10,464 million, owing to continued favorable orders received mainly in the Marketing Chain Management Services and an increase in the number of consolidated subsidiaries.

#### **Corporate Venture Capital Business**

In the Corporate Venture Capital Business, net sales increased ¥1,664 million, or 25.2%, to ¥8,273 million as a result of selling more investment securities held compared with the previous year. Operating income declined ¥1,473 million, or 27.2%, to ¥3,933 million, due to a decrease in profit on sales and a loss posted on the valuation of investment securities.

#### **Financial Position**

#### Assets, Liabilities and Net Assets

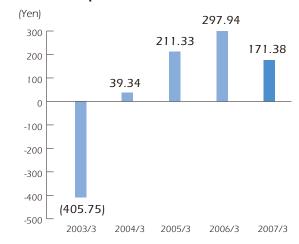
Total assets increased 9.2% from the end of the previous fiscal year to ¥96,381 million.

Current assets increased 6.8% year over year to ¥61,791 million. The increase was mainly due to a rise in accounts receivable related to the expansion in net sales. Fixed assets rose 13.7% to ¥34,589 million owing to an increase in tangible and intangible fixed assets held by newly consolidated subsidiaries.

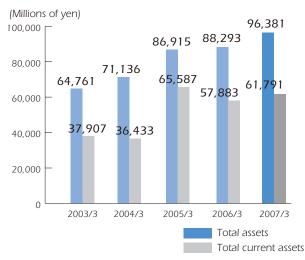
Total liabilities increased 47.3% from the end of the previous fiscal year to ¥37,311 million. Current liabilities rose 27.9% year over year to ¥24,261 million, mainly due to an increase in transcosmos' income taxes payable. Non-current liabilities surged 105.1% to ¥13,050 million primarily due to transcosmos' long-term bank loans.

Total net assets decreased 6.2% from the end of the previous fiscal year to ¥59,070 million, mainly due to a decrease in unrealized gains on marketable securities and investment in securities, together with the additional repurchase of treasury stock. Net assets per share decreased from ¥1,380.51 to ¥1,232.42, due to an increase of 24,397,023 shares issued as the result of a 2-for-1 stock split conducted on 1 April 2006. The equity ratio was 54.5% compared with 66.1% for the previous consolidated fiscal year.

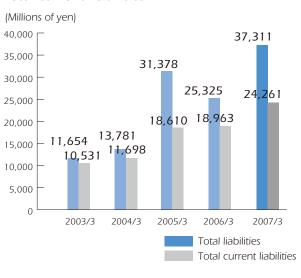
#### Net income per share



### Total assets Total current assets



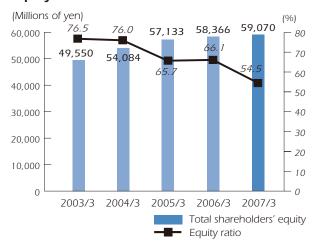
### Total liabilities Total current liabilities



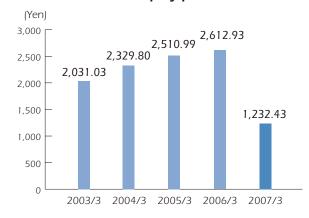
Thousand of

Thousand of

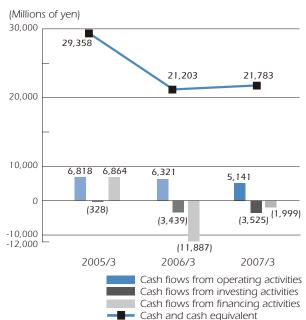
### Total stockholders' equity Equity ratio



#### Total stockholders' equity per share



#### Cash flow



#### **Cash Flows**

Net cash provided by operating activities was ¥5,141 million, down ¥1,180 million from the end of the previous fiscal year. The decline was mainly attributable to a ¥9,708 million loss on investments in unconsolidated subsidiaries and affiliates and a ¥5,336 million decrease in notes and accounts receivable despite an increase in income before income taxes.

Net cash used in investing activities amounted to ¥3,525 million, an ¥86 million increase compared with the previous fiscal year. Despite an increase in proceeds from sale of investments in affiliates, expenses for the purchase of intangible non-current assets and increased security deposits paid, and proceeds from sale of investments securities decreased.

Net cash used in financing activities was ¥1,999 million, a decrease of ¥9,888 million compared with the end of the previous fiscal year. The decline was mainly attributable to proceeds from long-term bank loans and largely decreased expenses for the repurchase of treasury stock.

As a result, cash and cash equivalents including effect of exchange rate changes on March 31, 2007, were ¥21,783 million, up ¥580 million from March 31, 2006.

### ■ Five-Year Summary

#### CONSOLIDATED STATEMENTS OF INCOME

		Millions of yen (except per share data)						
For the years ended 31 March	2007	2006	2005	2004	2003	2007		
Net sales	¥ 141,489	¥ 106,468	¥ 94,583	¥ 77,918	¥ 71,073	\$ 1,198,151		
Gross profit	34,079	28,261	23,600	18,866	7,943	288,587		
Operating income	7,466	8,002	7,276	2,946	(8,299)	63,219		
Net income	7,369	6,670	4,848	952	(9,899)	62,405		
Net income per share	171.4	297.9	211.3	39.3	(405.7)	1.45		

#### CONSOLIDATED BALANCE SHEETS

			Millions of ye	n		U.S. dollars
At 31 March	2007	2006	2005	2004	2003	2007
Total current assets	¥ 61,791	¥ 57,883	¥ 65,587	¥ 36,433	¥ 37,907	\$ 523,255
Total current liabilities	24,261	18,963	18,610	11,698	10,531	205,441
Total non-current liabilities	13,050	6,362	12,768	2,083	1,123	110,508
Total net assets*2	59,070	58,366	57,133	54,084	49,550	500,215

#### NON-CONSOLIDATED STATEMENTS OF INCOME

			Millions of ye (except per share d			U.S. dollars (except per share data)	
For the years ended 31 March	2007	2006	2005	2004	2003	2007	
Net sales	¥ 109,822	¥ 95,252	¥ 82,483	¥ 65,360	¥ 57,389	\$ 929,990	
Gross profit	23,914	24,448	18,894	14,662	11,045	202,509	
Operating income	5,428	8,693	6,254	4,268	2,514	45,962	
Net income	7,503	4,707	3,126	3,360	(23,281)	63,534	
Basic net income per share	174.5	210.2	136.2	140.6	(954.3)	1.48	
Cash dividends per share	40.0	70.0	40.0	30.0	10.0	0.34	
Weighted average number of shares (in thousands)	43,001	22,376	22,926	23,805	24,396		

#### NON-CONSOLIDATED BALANCE SHEETS

At 31 March		Millions of yen						
	2007	2006	2005	2004	2003	2007		
Total current assets	¥ 35,161	¥ 34,039	¥ 46,563	¥ 19,955	¥ 16,553	\$ 297,748		
Total current liabilities	17,835	15,130	14,264	9,637	7,711	151,029		
Total non-current liabilities	12,182	5,205	12,046	2,156	1,190	103,161		
Total net assets*2	53,898	56,919	60,341	57,552	51,784	456,409		

#### otes:

- (\*1) U.S. dollar amounts are translated from yen, solely for convenience of the reader, at the rate of  $\pm 118.09 = U.S.$
- (\*2) Effective from the year ended March 2007, the Company adopted a new accounting standard, "Accounting Standard for Presentation of Net Assets in the Balance Sheet" (Statement No.5 issued by the Accounting Standards Board of Japan), and the implementation guidance for the accounting standard for presentation of net assets in the balance sheet (the Financial Accounting Standard Implementation Guidance No.8 issued by the Accounting Standards Board of Japan). As for details, please refer to Note 2.

# Consolidated Balance Sheets

At 31 March 2007 and 2006	Millions	Millions of yen				
	2007		2006		2007	
ASSETS						
Current Assets:						
Cash and time deposits (Note 8)	21,325	¥	21,803	\$	180,581	
Securities (Note 4)	704		325		5,959	
Investments in securities for operating purposes (Note 4)	12,179		15,956		103,131	
Notes and accounts receivable (Note 23) : Third parties	22,871		16,903		193,680	
Unconsolidated subsidiaries and affiliates	30		25		254	
	22,901		16,928		193,934	
Less: allowance for doubtful accounts	(293)		(277)		(2,484)	
	22,608		16,651		191,450	
Work and software in progress and merchandise (Note 5)	1,366		624		11,566	
Deferred tax assets (Note 16)	188		56		1,593	
Other current assets	3,421		2,468		28,975	
Total current assets	61,791		57,883		523,255	
Investments and Advances:						
Investments in securities (Note 4)	1,035		5,243		8,768	
Investments in and advances to unconsolidated subsidiaries and affiliates (Note 4)	5,201		6,440		44,042	
Investments in other securities of unconsolidated subsidiaries and affiliates (Note 4)	398		_		3,373	
Investments in affiliates (Note 4)	282		45		2,392	
Long-term loans receivable	802		1,076		6,791	
Other investments	1,680		964		14,220	
Less: allowance for doubtful accounts	(394)		(356)		(3,338)	
Total investments and advances	9,004		13,412		76,248	
Property and equipment, at cost less accumulated depreciation (Note 6,8 and 11)	11,351		8,398		96,123	
Leasehold deposits (Note 7)	4,470		2,978		37,856	
Software (Note 11)	3,168		1,738		26,824	
Intangibles and other	351		401		2,972	
Deferred tax assets (Note 16)	2,590		2,822		21,930	
Prepaid pension costs (Note 9)	1,519		444		12,860	
Goodwill (Notes 11 and 22)	2,137		217		18,096	
Total assets ¥	96,381	¥	88,293	\$	816,164	

At 31 March 2007 and 2006	Millions	of yen	Thousands of U.S. dollars (Note 3)
	2007	2006	2007
LIABILITIES AND NET ASSETS	1		
Current Liabilities:			
Short-term debt (Note 8)	¥ 1,149	¥ 15	\$ 9,729
Current portion of long-term debt (Note 8)	91	2,000	766
Accounts payable (Note 23) :			
Third parties	9,285	8,059	78,629
Unconsolidated subsidiaries and affiliates	121	14	1,022
	9,406	8,073	79,651
Income taxes payable (Note 16)	4,069	293	34,459
Accrued bonuses for employees	2,799	2,474	23,706
Advances received from customers	545	404	4,615
Other current liabilities	6,202	5,704	52,515
Total current liabilities	24,261	18,963	205,441
Non-Current Liabilities:	· · · · · · · · · · · · · · · · · · ·	·	
Bonds (Note 8)	5,414	5,171	45,846
Long-term debt (Note 8)	7,282	29	61,664
Deferred tax liabilities (Note 16)	70	965	589
Security deposits received	11	11	95
Reserve for retirement benefits (Note 9)	254	133	2,149
Other non-current liabilities	19	53	165
Total non-current liabilities	13,050	6,362	110,508
Commitments and Contingent Liabilities (Notes 14)	13,030		110,300
Net assets (Note 17 and 20) :			
Stockholders' Equity :			
Common stock (Note 21) :			
Authorized: 150,000,000 shares at 31 March 2007 and			
90,088,176 shares at 31 March 2006 Issued: 48,794,046 shares at 31 March 2007 and			
24,397,023 shares at 31 March 2006	29,066	29,066	246,134
Capital surplus	23,081	23,218	195,450
Retained earnings	8,576	2,768	72,626
Treasury stock, at cost :			
6,157,473 and 2,060,902 shares at 31			
March 2007 and 2006, respectively	(15,815)	(10,291)	(133,920
Total stockholder's' equity	44,908	44,761	380,284
Valuation and translation adjustments:			
Unrealized gains on marketable securities and investments in securities	2,303	8,633	19,505
Foreign currency translation adjustments	5,335	4,972	45,180
Total valuation and translation adjustments	7,638	13,605	64,685
<u> </u>			
Minority interests  Total net assets	6,524 59,070	4,602 62,968	55,246

The accompanying notes are an integral part of these consolidated financial statements.

Annual Report 2007 27

# Consolidated Statements of Income

For the years ended 31 March 2007, 2006 and 2005		Millions of yen		Thousands of U.S. dollars (Note 3)
	2007	2006	2005	2007
Net sales (Note 18)	¥ 141,489	¥ 106,468	¥ 94,583	\$1,198,151
Cost of sales	107,410	78,207	70,983	909,564
Gross profit	34,079	28,261	23,600	288,587
Selling, general and administrative expenses (Note 10)	26,613	20,259	16,324	225,368
Operating income	7,466	8,002	7,276	63,219
Non-operating Income (expenses):				
Interest income	125	59	126	1,060
Interest expense	(174)	(26)	(40)	(1,476)
Bond issuance cost	_	_	(66)	_
Dividend income	5	3	88	42
Gain on sale/disposal of investments in securities	1,259	3,155	621	10,657
Loss on sale/disposal of investments in securities	(187)	(1)	(2)	(1,583)
Loss on disposal of property and equipment	(847)	(185)	(372)	(7,168)
Loss on impairment of fixed assets	(4,056)	(970)	_	(34,348)
Gain on sale/disposal of investments in affiliates	9,708	1,640	1,394	82,208
Reversal of allowance for doubtful accounts	28	4	6	237
Write-downs of investments in affiliates	(560)	(102)	(7)	(4,740)
Equity in loss of unconsolidated subsidiaries and affiliates	(661)	(1,249)	(401)	(5,601)
Gain on subsidy accounts	180	50	80	1,526
Development grant	172	_	_	1,453
Gain on change in retirement benefit plan	773	_	_	6,548
Foreign exchange losses	_	(154)	(101)	_
Write-downs of marketable securities and investments in securities	(257)	_	(150)	(2,179)
Gain on issuance of shares to investees	385	581	546	3,260
Loss on issuance of shares to investees	(2)	(475)	(247)	(19)
Write-downs of golf club memberships	_	(11)	(28)	_
Amortization of goodwill	_	(58)	(809)	_
Gain on sale of businesses	_	_	125	_
Other income	751	670	465	6,364
Other expenses	(497)	(428)	(539)	(4,203)
Total non-operating income (expenses)	6,145	2,503	689	52,038
ncome before income taxes and minority interests	13,611	10,505	7,965	115,257
Income taxes (Note 16)				
Current	4,117	108	161	34,865
Deferred	2,157	3,585	2,993	18,263
	7,337	6,812	4,811	62,129
Minority interests in net income (loss) of consolidated subsidiaries	32	(142)	37	276
Net income (Note 20)	¥ 7,369	¥ 6,670	¥ 4,848	\$ 62,405

The accompanying notes are an integral part of these consolidated financial statements.

# Consolidated Statement of Changes in Net Assets

For the year ended 31 March 2007					Millions	of yen			
	Number of shares of common stock in issue (Note 12)	Common stock	Capital surplus	Retained earnings (Note 12)	Treasury stock, at cost (Note 12)	Unrealized gains on marketable securities and investments in securities	Foreign currency translation adjustments	Minority interests	Total net assets
Balance at 31 March 2006	24,397,023	¥ 29,066	¥ 23,218	¥ 2,768	¥ —	¥ —	¥ —	¥ —	¥ 55,052
Reclassified balance as of 31 March 2006	_	_	_	_	(10,291)	8,633	4,972	4,602	7,916
Implementation of stock split (a-two-for-one)	24,397,023								
Directors' bonuses	_	_	_	(3)	_	_	_	_	(3)
Cash dividends	_	_	_	(1,564)	_	_	_	_	(1,564)
Increase in retained earnings due to increase in number of consolidated subsidiaries	_	_	_	7	_	_	_	_	7
Decrease in retained earnings due to increase in number of consolidated subsidiaries	_	_	_	(1)	_	_	_	_	(1)
Net income for the year ended 31 March 2007	_	_	_	7,369	_	_	_	_	7,369
Acquisition of treasury stock	_	_	_	_	(5,794)	_	_	_	(5,794)
Disposition of treasury stock	_	_	(137)	_	270	_	_	_	133
Other changes	_	_	_	_	_	(6,330)	363	1,922	(4,045)
Balance at 31 March 2007	48,794,046	¥ 29,066	¥ 23,081	¥ 8,576	¥ (15,815)	¥ 2,303	¥ 5,335	¥ 6,524	¥ 59,070

			7	housands of L	J.S. dollars (N	lote 3)		
Balance at 31 March 2006	\$ 246,134	\$ 196,611	\$ 23,441	\$ —	\$ —	\$ —	\$ —	\$ 466,186
Reclassified balance as of 31 March 2006	_	_	_	(87,143)	73,105	42,100	38,972	67,034
Directors' bonuses	_	_	(25)	_	_	_	_	(25)
Cash dividends	_	_	(13,241)	_	_	_	_	(13,241)
Increase in retained earnings due to increase in number of consolidated subsidiaries	_	_	56	_	_	_	_	56
Decrease in retained earnings due to increase in number of consolidated subsidiaries	_	_	(10)	_	_	_	_	(10)
Net income for the year ended 31 March 2007	_	_	62,405	_	_	_	_	62,405
Acquisition of treasury stock	_	_	_	(49,072)	_	_	_	(49,072)
Disposition of treasury stock	_	(1,161)	_	2,289	_	_	_	1,128
Other changes	_	_	_	_	(53,600)	3,080	16,274	(34,246)
Balance at 31 March 2007	\$ 246,134	\$ 195,450	\$ 72,626	\$ (133,926)	\$ 19,505	\$ 45,180	\$ 55,246	\$ 500,215

The accompanying notes are an integral part of these consolidated financial statements.

# Financial Statement

# Consolidated Statements of Stockholders' Equity

For the years ended 31 March 2006 and 2005					Millions of y	ven	
	Number of shares of common stock in issue	,	Common stock		Capital surplusl		Retained earnings
Balance as at 31 March 2004	24,397,023	¥	29,066	¥	22,622	¥	(6,902)
Increase in capital surplus due to merger with a consolidated subsidiary	_		_		69		_
Loss on sale of treasury stock	_		_		(25)		_
Directors' bonuses	_		_		_		(16)
Cash dividends	_		_		_		(696)
Increase in retained earnings due to decrease in number of affiliates accounted for by the equity method	_		_		_		48
Decrease in retained earnings due to merger of consolidated subsidiaries	_		_		_		(64)
Decrease in retained earnings due to merger with a consolidated subsidiary	_		_		_		(69)
Net income for the year ended 31 March 2005	_		_		_		4,848
Balance at 31 March 2005	24,397,023	¥	29,066	¥	22,666	¥	(2,851)
Gain on sale of treasury stock	_		_		552		_
Directors' bonuses	_		_		_		(3)
Cash dividends	_		_		_		(910)
Increase in retained earnings due to increase in number of consolidated subsidiaries	_		_		_		734
Increase in retained earnings due to decrease in number of affiliates accounted for by the equity method	_		_		_		59
Increase in other earned surplus	_		_		_		195
Decrease in retained earnings due to increase in number of consolidated subsidiaries	_		_		_		(674)
Decrease in retained earnings due to decrease in number of affiliates accounted for by the equity method	_		_		_		(452)
Net income for the year ended 31 March 2006							6,670
Balance at 31 March 2006	24,397,023	¥	29,066	¥	23,218	¥	2,768

The accompanying notes are an integral part of these consolidated financial statements.

# Consolidated Statements of Cash Flows

For the years ended 31 March 2007, 2006 and 2005		Millions of yen		Thousands of U.S. dollars (Note 3)
of the years ended 31 March 2007, 2000 and 2003	2007	2006	2005	2007
Cash Flows from Operating Activities:		2000	2005	
Income before income taxes and minority interests   ¥	13,611	¥ 10,505	¥ 7,965	\$ 115,257
Adjustments to reconcile income before income taxes and minority interests to net cash provided by operating activities:				
Depreciation	2,083	978	1,004	17,639
Loss on impairment of fixed assets	4,056	970	_	34,348
Amortization of goodwill	168	(26)	800	1,420
Amortization of intangible assets	1,217	553	452	10,306
Increase in accrued bonuses for employees	286	189	152	2,423
Reversal of allowance for doubtful accounts	34	17	38	284
(Decrease)/Increase in reserve for retirement benefits	(1,011)	28	254	(8,565
Accrued interest and dividend income	(130)	(63)	(224)	(1,102
Accrued interest expense	174	26	40	1,476
Foreign exchange losses	2	154	146	15
Equity in loss of unconsolidated subsidiaries and affiliates	661	1,249	401	5,601
Gain on sale/disposal of investments in securities, net	(1,072)	(3,155)	(3,114)	(9,074
Gain on sale of investments in unconsolidated subsidiaries and affiliates, net	(9,708)	(1,621)	(1,375)	(82,208
Write-downs of investments in affiliates	560	102	7	4,739
Gain on dilution of equity interest	(383)	(105)	(299)	(3,241
Loss on investments in partnerships	_	_	225	_
Write-downs of golf club memberships	_	11	28	_
Loss on disposal of property and equipment	_	_	372	_
Write-downs of investments in securities for operating purposes	_	_	25	_
Loss on disposal of property and equipment	847	185	_	7,168
Increase in notes and accounts receivable	(5,336)	(324)	(942)	(45,182
Increase in investments in securities for operating purposes	(2,699)	(3,697)	_	(22,858
Write-downs of investments in securities for operating purposes	894	8	150	7,573
Decrease in investment in securities for operating purposes	_	_	545	_
(Increase)/Decrease in work and software in progress and merchandise	(505)	18	3	(4,274
Increase/(Decrease) in accounts payable	945	(149)	(44)	7,999
Other, net	809	1,012	(432)	6,858
Subtotal	5,503	6,865	6,177	46,602
Interest and dividends received	185	50	251	1,569
Interest paid	(177)	(51)	(41)	(1,500
Income taxes refunded	_	6	511	_
Income taxes paid	(370)	(549)	(80)	(3,137
Net cash provided by operating activities ¥	5,141	¥ 6,321	¥ 6,818	\$ 43,534

# **Financial Statements**

# Consolidated Statements of Cash Flows (continued)

or the years ended 31 March 2007, 2006 and 2005		Thousands of U.S. dollars (Note 3)		
	2007	Millions of yen 2006	2005	2007
Cash flows from investing activities:				-
Deposit of long-term time deposits	¥ (153	) ¥ (15)	¥ (75)	\$ (1,292)
Withdrawal of long-term time deposits	959	_	_	8,118
Purchases of marketable securities	_		(3,000)	_
Proceeds from sale of marketable securities	_		3,200	_
Purchases of property and equipment	(4,106	<b>)</b> (3,918)	(1,070)	(34,770)
Purchases of intangibles	(2,529	) (928)	(838)	(21,411)
Purchases of investment in securities	(233	<b>)</b> (175)	(782)	(1,976)
Proceeds from sale of investments in securities	1,962	3,302	3,432	16,611
Proceeds from repayment of investments in securities	_	- 500	_	_
Purchase of investments in affiliates	(5,516	(4,209)	(1,624)	(46,712)
Proceeds from sale of investments in affiliates	10,491	4,231	776	88,844
Payments for sale of investments in subsidiaries resulting in change in scope of consolidation	-		(26)	_
Purchases of investment in subsidiaries resulting in change in scope of consolidation (Note 13)	(924	<b>)</b> (1,782)	_	(7,827)
Proceeds from purchase of investments in subsidiaries resulting in change in scope of consolidation (Note 13)	_	- –	149	_
Purchases of other investments and guarantee deposits	(4,677	(1,070)	(1,194)	(39,605
Proceeds from sale of other investments and guarantee deposits	1,201	625	724	10,172
Net cash used in investing activities	(3,525	) (3,439)	(328)	(29,848)
Cash flows from financing activities:				
Proceeds from short-term bank loans	405	15	320	3,429
Repayment of short-term bank loans	(448	) (512)	(1,231)	(3,795)
Repayment of long-term bank loans	(2,225	) (460)	(34)	(18,847)
Proceeds from long-term bank loans	7,000	_	_	59,277
Proceeds from issuance of bonds	_		9,934	_
Repurchases of treasury stock	(5,795	<b>)</b> (10,121)	(1,589)	(49,072)
Proceeds from sale of treasury stock	133	212	40	1,128
Proceeds from stock issuance to minority interests	510	168	140	4,315
Repayment of bonds	-	- (180)	_	_
Payments for capital reduction to minority interests	-		(18)	_
Cash dividends paid	(1,564	) (910)	(696)	(13,240)
Dividends paid to minority interests	(15	) (99)	(2)	(125)
Net cash (used in) provided by financing activities	(1,999	(11,887)	6,864	(16,930)
ffect of exchange rate changes on cash and cash equivalents	8	376	102	66
Net (decrease)/increase in cash and cash equivalents	(375	) (8,629)	13,456	(3,178)
Cash and cash equivalents at beginning of year	21,203	29,358	15,183	179,548
Increase due to increase in consolidated subsidiaries	955	474	719	8,088
Cash and cash equivalents at end of year	¥ 21,783	¥ 21,203	¥ 29,358	\$ 184,458

The accompanying notes are an integral part of these consolidated financial statements.

# Notes to the Consolidated Financial Statements

### 1. Summary of Significant Accounting Policies

#### (1) Basis of presentation

transcosmos inc. (the "Company") and its domestic subsidiaries maintain their accounting records and prepare their financial statements in accordance with accounting principles generally accepted in Japan, and its overseas subsidiaries maintain their books of account in conformity with those of their respective countries of domicile. The Company and all consolidated subsidiaries are referred to herein as the "Group." The accompanying consolidated financial statements are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards, and are compiled from the consolidated financial statements prepared by the Company as required by the Securities and Exchange Law of Japan.

Certain reclassifications have been made to present the accompanying consolidated financial statements in a format which is familiar to readers outside Japan.

As permitted, amounts of less than one million yen have been rounded to the nearest thousand.

## (2) Basis of consolidation and accounting for investments in unconsolidated subsidiaries and affiliates

The consolidated financial statements include the accounts of the parent company and all subsidiaries over which it exerts substantial control either through majority ownership of voting stock and/or by other means.

All significant intercompany balances and transactions have been eliminated in consolidation.

Investments in affiliates (other than subsidiaries as defined above) whose decision-making and control over their own operations are significantly affected in various ways by the Group are accounted for by the equity method. Investments in 23 and 21 affiliates have been accounted for by the equity method for the years ended 31 March 2007 and 2006, respectively.

Investments in unconsolidated subsidiaries and affiliates not accounted for by the equity method are carried at cost.

Certain overseas subsidiaries are consolidated on the basis of fiscal periods ending 31 December, which differs from the balance sheet date of the Company; however, all necessary adjustments between the fiscal year end of these overseas subsidiaries and that of the Company have been made, thus enabling them to report financial results equivalent to those as of and for the consolidated fiscal year end.

All assets and liabilities of subsidiaries are revalued at fair value on acquisition and, if applicable, the excess cost over the underlying net assets at the respective dates of acquisition is presented as goodwill and amortized over a period of five or ten years on a straight-line basis.

The Company had 71 and 56 subsidiaries as of 31 March 2007 and 2006, respectively. The accompanying consolidated financial statements include the accounts of the Company and 59 of its subsidiaries for the year ended 31 March 2007; 49 subsidiaries for the year ended 31 March 2006. The remaining subsidiaries, whose combined assets, net sales and net income in the aggregate were not significant in relation to those of the consolidated financial statements of the Company, have been excluded from consolidation.

#### (3) Foreign currency translation

Monetary assets and liabilities of the Company and its domestic consolidated subsidiaries denominated in foreign currencies are translated at the exchange rates in effect at each balance sheet date if not hedged by forward foreign exchange contracts, or at the contracted rates of exchange when hedged by forward foreign exchange contracts. The resulting exchange gain or loss is recognized as other income or expense.

Assets and liabilities, and revenue and expense accounts of the overseas consolidated subsidiaries are translated at the exchange rates in effect at each balance sheet date. Translation adjustments are presented as foreign currency translation adjustments and minority interests in the consolidated balance sheets

#### (4) Cash and cash equivalents

Cash on hand and in banks, and all highly liquid investments, generally with a maturity of three months or less when purchased, which are readily convertible into known amounts of cash and are so near maturity that they represent only an insignificant risk of any change in value attributable to changes in interest rates, are considered cash and cash equivalents.

#### (5) Securities

Securities other than equity securities issued by subsidiaries and affiliates are classified into three categories: trading, held-to-maturity or other securities. Trading securities are carried at fair value and held-to-maturity securities are carried at amortized cost. Marketable securities classified as other securities are carried at fair value with changes in unrealized holding gain or loss, net of the applicable income taxes, included directly in net assets. Non-marketable securities classified as other securities are carried at cost. Cost of securities sold is determined by the moving average method.

#### (6) Work and software in progress and merchandise

Work and software in progress are stated at cost, which is determined on an individual project basis. Merchandise is primarily stated at cost, using the average cost method.

#### (7) Property, plant and equipment, and depreciation

Property, and equipment is recorded at cost. Depreciation of property, and equipment is principally computed by the declining balance method over the estimated useful lives of the respective assets. However, buildings (excluding leasehold improvements) acquired on or after 1 April 1998 by the Company and its domestic consolidated subsidiaries are depreciated by the straight-line method over their respective estimated useful lives. Depreciation of certain equipment of the Company's call center is computed using the straight-line method, based on the estimated useful lives of the respective

Significant renewals and betterments are capitalized at cost. Maintenance and repairs are charged to income.

Depreciation expense of overseas consolidated subsidiaries is principally computed using the straight-line method.

#### (8) Leases

Non-cancelable leases are accounted for as operating leases regardless of whether such leases are classified as operating or finance leases, except that leases which stipulate the transfer of ownership of the leased assets to the lessee are accounted for as finance leases.

#### (9) Intangible assets and amortization

Intangible assets, including capitalized computer software costs, are amortized by the straight-line method over their respective estimated useful lives. Computer software intended for internal use is amortized over an estimated useful life of 5 years, and computer software developed for sales purposes is amortized over a period of 3 years.

#### (10) Allowance for doubtful accounts

The allowance for doubtful accounts is provided at an amount sufficient to cover possible losses on the collection of receivables. The level of the provision is based on the historical experience with write-offs plus an estimate of specific probable doubtful accounts determined by a review of the collectibility of individual receivables.

#### (11) Reserve for retirement benefits

Accrued employees' retirement benefits are provided based on the projected retirement benefit obligation and the pension fund assets.

Prior service cost is amortized as incurred by the straight-line method over a period (5 years) which is shorter than the average remaining years of service of the employees participating in the plans.

Actuarial gain or loss is amortized in the year following the year in which the gain or loss is recognized, primarily by the straight-line method, over a period (5 years) which is shorter

than the average remaining years of service of the employees participating in the plans.

#### (12) Derivative financial instruments

The Company and certain consolidated subsidiaries have entered into various derivative transactions in order to manage certain risk arising from adverse fluctuation in foreign currency exchange rates and interest rates. Derivative financial instruments are carried at fair value with changes in unrealized gain or loss charged or credited to income, except for those which meet the criteria for deferral hedge accounting under which unrealized gain or loss is deferred and included, net of the applicable income taxes, in net assets directly.

#### (13) Income taxes

Deferred income taxes are recognized by the asset and liability method under which deferred tax assets and liabilities are determined based on the differences between financial reporting and the tax bases of the assets and liabilities, and are measured using the enacted tax rates and laws which will be in effect when the differences are expected to reverse.

#### (14) Reclassifications

Certain amounts the prior year's financial statements have been reclassified to conform to the 2007 presentation. These changes had no impact on net income or net cash flows previously reported.

#### 2. Changes in Accounting Policies

(1) Effective the year ended 31 March 2007, the Company has adopted a new accounting standard for the presentation of net assets in the balance sheet and the related implementation guidance. In addition, effective the year ended 31 March 2007, the Company is required to prepare consolidated statements of changes in net assets instead of consolidated statements of stockholders' equity.

Total stockholders' equity under the previous method of presentation amounted to ¥52,546 million (\$444,969 thousand) 31 March 2007.

- (2) Effective the year ended 31 March 2007, the Company has adopted a new accounting standard for business combinations, a new accounting standard for business divestitures and the related implementation guidance.
- (3) Effective the year ended 31 March 2007, the Company and its domestic consolidated subsidiaries have adopted a new accounting standard for directors' and statutory auditors' bonuses. The effect of the adoption of this standard was to decrease both operating income and income before income taxes and minority interests by ¥16 million (\$135 thousand) from the amounts which would have been recorded under the previous method.

(4) Until the year ended 31 March 2005, the Company considered the evaluation, development and promotion of intellectual property related to internet technology ventures as sources of competitiveness. The Company decided to clearly position investment in those ventures as a core business within the organization, and to strengthen the workforce as a corporate venture business to pursue profit and benefit from the synergies with the information service business effective April 2005. As a result, investments in securities of ¥13,814 million were reclassified to investments in securities for operating purposes, and non-current deferred tax liabilities of ¥4,941 million were reclassified to current deferred tax liabilities on 1 April 2005. In addition, sales of investments in securities resulting from the Corporate Venture Capital business, which had been presented as non-operating income (expense) at net amounts in prior years, are included in sales and cost of sales at gross amounts effective the year ended 31 March 2006. As a result, net sales, cost of sales, gross profit and operating income increased by ¥6,149 million, ¥225 million, ¥5,924 million and ¥5,924 million, respectively, and commission expense (SG&A), gain on sales of investments in securities (non-operating income), dividend income (non-operating income) and loss on investment in partnerships (non-operating expense) decreased by ¥11 million, ¥5,915 million, ¥25 million and ¥ 6 million, respectively, for the year ended 31 March 2006 as compared with the amounts which would have been recorded under the previous method.

(5) On 9 August 2002, the Business Accounting Council in Japan issued an "accounting standard for impairment of fixed Aassets". The standard requires that fixed assets be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. An impairment loss shall be recognized in the consolidated statement of income by reducing the carrying amount of impaired assets or a group of assets to the recoverable amount to be measured as the higher of net selling price and value in use. The Group adopted this standard effective the year beginning 1 April 2005. As a result of this adoption, income before income taxes decreased by ¥970 million for the year ended 31 March 2006.

#### 3. United States Dollar Amounts

Solely for the convenience of the reader, the accompanying consolidated financial statements for the year ended 31 March 2007 have been presented in U.S. dollars by translating all yen amounts at ¥118.09 = U.S.\$1.00, the exchange rate prevailing on 31 March 2007. This translation should not be construed as a representation that yen have been, could have been, or could in the future be converted into U.S. dollars at the above or any other rate.

#### 4. Securities

Information regarding marketable securities classified as other securities with quoted market prices at 31 March 2007 and 2006 is summarized as follows:

(1) Other securities with quoted market prices

		Millions of yen								
			31 Marc	h 2007						
	P	cost	Carry	ing value	Unrealized gain (loss)					
Securities whose carrying value exceeds their acquisition cost: Stock	¥	1,053	¥	4,688	¥	3,635				
Securities whose acquisition cost exceeds their carrying value: Stock		152		131		(21)				
Total	¥	1,205	¥	4,819	¥	3,614				

		Millions of yen									
		31 March 2006									
	Acquisition cost Carrying value			ring value	Unrealized gain (loss)						
curities whose carrying value exceeds neir acquisition cost: Stock	¥ 1,924 ¥ 15,055				¥	13,131					
curities whose acquisition cost xceeds their carrying value: Stock		825		695		(130)					
Total	¥	2,749	¥	15,750	¥	13,001					

		Thousands of U.S. dollars (Note 3)								
			31 N	larch 2007						
	Acquisition Carrying value			Unrealized gain (loss)						
Securities whose carrying value exceeds their acquisition cost: Stock	\$	8,921	\$	39,699	\$	30,778				
Securities whose acquisition cost exceeds their carrying value: Stock		1,286		1,107		(179)				
Total	\$	10,207	\$	40,806	\$	30,599				

(Note) In the event that a decline in the value of marketable securities is 30% or more and is considered other than temporary, the acquisition cost is written down to fair value.

(2) Sales of securities classified as other securities with quoted market prices and the related aggregate gain and loss for the years ended 31 March 2007 and 2006 are summarized as follows:

		Millior	ns of ye	U.S. dollars			
		31	March	31 March			
		2007 2006				2007	
Sales proceeds Aggregate gain Aggregate loss	¥	7,931 6,244 (187)	¥	9,425 9,129 (1)	\$	67,165 52,879 (1,583)	

(3) Other securities without quoted market prices as of 31 March 2007 and 2006 are summarized as follows:

		Million	ns of	yen		housands of U.S. dollars
		31 March				31 March
	2007 2006					2007
Investment in securities: Unlisted stocks Money market account Investments in limited partnerships	¥	7,520 704 794	¥	4,341 323 1,107	\$	63,677 5,958 6,729
	¥	9,018	¥	5,771	\$	76,364

#### 5. Work and Software in Progress

"Work and software in progress" represents the accumulated costs of uncompleted work for software development, data processing and other work under contract with customers.

#### 6. Property and Equipment

Property and equipment as of 31 March 2007 and 2006 is summarized as follows:

		Millions of	Thousands of U.S. dollars		
		31 Marc	h	31	March
		2007	2006	2	2007
Buildings and structures Cars and vehicles Equipment, furniture and fixtures	¥	6,632 ¥ 71 10,788	4,859 50 8,059	\$	56,158 604 91,357
Less: accumulated depreciation		17,491 (7,552)	12,968 (5,890)		148,119 (63,951)
Land Construction in progress		9,939 1,407 5	7,078 1,135 185		84,168 11,914 42
	¥	11,351 ¥	8,398	\$	96,124

#### 7. Leasehold Deposits

Leasehold deposits as of 31 March 2007 and 2006 are deposits paid to lessors in connection with leases of buildings and office space, computers and related equipment. Lessors in Japan require large amounts of leasehold deposits equivalent to several months' lease rental payments. Such leasehold deposits do not earn interest and are generally returnable only after the lease is terminated.

#### 8. Short-term and Long-term Debt

(1) Short-term bank loans as of 31 March 2007 and 2006 are summarized as follows:

31 March   31 March   2007   2006   2007	_		Millions	of yen	U.S. dollars		
Unsecured bank loans (at average interest rates of 5.0% and 1.7% at 31 March 2007 and 2006,		31 March				31	March
interest rates of 5.0% and 1.7% at 31 March 2007 and 2006,		2007 2006					2007
	interest rates of 5.0% and 1.7%	¥	1,149	¥	15	\$	9,729

(2) Long-term debt as of 31 March 2007 and 2006 is summarized as follows:

	Millions	Thousands of U.S. dollars	
	31 Ma	irch	31 March
	2007	2006	2007
Unsecured long-term bank loans, due 2008 to 2014 (at an average interest rate of 2.3% excluding current portion)	¥ 7,372	¥ 2,029	\$ 62,430
Unsecured zero coupon convertible bonds due on 20 March 2008 (*1), issued by the Company	5,171	5,171	43,789
Unsecured bonds, issued by a subsidiary (FromSoftware, Inc.): 0.42% bonds due on 24 July 2008 0.85% bonds due on 20 July 2007 0.77% bonds due on 26 March 2010 0.88% bonds due on 27 February 2009	15 20 108 100	=	127 169 915 847
Less: current portion	12,786 90	7,200 2,000	108,277 767
	¥ 12,696	¥ 5,200	\$ 107,510

(\*1) The ¥10,000 million Zero Coupon Convertible Bonds (the "Bonds," whose terms shall, unless specified otherwise, include stock acquisition rights incorporated in the Bonds) of transcosmos inc. due 2008 were issued in denominations of ¥1,000,000 each, with stock acquisition rights.

The Bonds are exercisable during the period from 6 July 2004 to 6 June 2008 (unless the Bonds are previously redeemed or purchased and cancelled) and entitle the bearer to acquire fully-paid and non-assessable shares of common stock of the Company at a conversion price of ¥2,205 (\$19) per share.

The aggregate annual maturity of long-term debt subsequent to 31 March 2007 is as follows:

Year ending 31 March	Millio	ons of yen	sands of dollars
2008 2009 2010 2011 2012 2013 and thereafter	¥	156 5,355 108 52 7,037 78	\$ 1,325 45,350 914 440 59,589 659
Total	¥	12,786	\$ 108,277

(3) Assets pledged as collateral for short-term bank loans, long-term debt and certain other current liabilities of up to a maximum amount of ¥620 million (\$5,247 thousand) at 31 March 2007 are summarized as follows:

	Millions	of yen	Thousa U.S. o	nds of dollars
Buildings and structures Land	¥	482 269	\$	4,082 2,277
	¥	751	\$	6,539

31 March 2007

#### (4) Guarantees on advertising

A bank deposit of ¥1 million (\$8 thousand) as of 31 March 2007 and 2006 was pledged as collateral for guarantees on advertising transactions.

#### 9. Retirement Benefit Plans

#### (1) Overview of retirement benefits

The Company and certain subsidiaries have defined benefit pension plans, defined contribution pension plans and a lump-sum payment plan.

Certain employees may be entitled to additional special retirement benefits (which have not been provided for) based on the conditions under which termination occurs.

Effective 1 March 2007, a certain portion of a defined benefit pension plan was transferred to a defined contribution pension plan. As a result of this change, prepaid pension costs increased by ¥773 million and a gain on termination was recognized. The transfer of funds from the defined benefit pension plan to the defined contribution pension plan was completed on 25 August 2007.

#### (2) Retirement benefit obligation

The following table sets forth the funded and accrued status of the plans, and the amounts recognized in the consolidated balance sheets as of 31 March 2007 and 2006 for the Company's and the consolidated subsidiaries' defined benefit plans:

		Millions of ye	Thousands of U.S. dollars		
		31 March		31	March
		2007	2006	2	2007
Retirement benefit obligation Plan assets at fair value	¥	(2,734) ¥ 5,956	(3,723) 5,393	\$	(23,155) 50,435
Fund surplus		3,222	1,670		27,280
Unrecognized actuarial gain		(1,957)	(1,358)		(16,569)
Net amount		1,265	312		10,711
Prepaid pension costs		1,519	445		12,860
Reserve for retirement benefits	¥	(254) ¥	(133)	\$	(2,149)

	31 March 2007							
	Millio	ns of yen			ands of dollars			
Decrease in projected benefit obligation  Amount of assets transferred to the	¥	1,501	_	\$	12,709			
defined benefit pension plans Unrecognized actuarial differences		(1,179) 451			(9,985) 3,824			
Increase in prepaid pension costs	¥	773	_	\$	6,548			

#### (3) Retirement benefit expenses

	Millions of yen				U.S. dollars		
_	31 March			31 March			
_		2007		2006	200	)7	
Service cost Interest cost	¥	614 35	¥	380 33	\$	5,199 296	
Expected return on plan assets Amortization of actuarial (gain) loss Net pension expense Gain on return of substitutional		(160) (167) 322		(42) 32 403		(1,356) (1,411) 2,728	
portion of employee pension fund		773				6,548	
Retirement benefit (gain) expense	¥	(451)	¥	403	\$	(3,820)	

Thousands of

(4) Assumptions used in the calculation of the above information are summarized as follows:

	31 March			
	2007	2006		
Discount rates Expected rates of return on plan assets Method of attributing projected benefit obligation to periods of service Amortization of prior service cost Amortization of actuarial differences	1.0% 3.0% Straight-Line method 5 years 5 years	1.0% 1.0% Straight-Line method 5 years 5 years		

### 10. Selling, General and Administrative Expenses and R&D Expenses

The major components of selling, general and administrative expenses for the years ended 31 March 2007 and 2006 are summarized as follows:

_	Millions of yen			Thousands of U.S. dollars			
_	31 March				31 N	larch	
		2007	2006		20	007	
Ilowance for doubtful accounts dvertising expense xecutive remuneration alaries and bonuses ccrued bonuses for employees ecruiting fliftce rent pepreciation expense	¥	187 1,007 760 10,354 566 778 1,572 828	¥ 5 1,04 59; 7,54 46; 1,17; 1,19; 690	5 7 1 1 3 3	\$	1,586 8,528 6,435 87,680 4,795 6,592 13,315 7,010	

R&D expenses, included in selling, general and administrative expenses and cost of sales, for the years ended 31 March 2007 and 2006 amounted to ¥309 million (\$2,616 thousand) and ¥259 million, respectively.

#### 11. Loss on Impairment of Fixed Assets

The Company and certain consolidated subsidiaries recognized a loss on impairment of fixed assets, goodwill and other non-current assets due to the facts that recovery to fair value was not deemed probable. The following table summarizes loss on impairment of fixed assets for the year ended 31 March 2007:

Impaired asset		Millions of yen		U.S. dollars		
Long-term prepaid expenses	¥	886	\$	7,502		
Long-term prepaid expenses	¥	12	\$	100		
Goodwill	¥	939	\$	7,949		
ess Goodwill	¥	592	\$	5,009		
Furniture and fixtures Software Long-term prepaid expenses Goodwill	¥	145 17 42 352	\$	1,232 147 354 2,981		
Total	¥	556	\$	4,714		
ss Goodwill	¥	204	\$	1,728		
Buildings and structures Furniture and fixtures Software Goodwill	¥	8 10 39 119	\$	64 89 330 1,009		
Total	¥	176	\$	1,492		
n Goodwill	¥	171	\$	1,452		
	Long-term prepaid expenses  Long-term prepaid expenses  Goodwill  Furniture and fixtures Software Long-term prepaid expenses Goodwill  Total  SS Goodwill  Buildings and structures Furniture and fixtures Software Goodwill  Total	Long-term prepaid expenses   Long-term prepaid expenses   Goodwill   Furniture and fixtures  Software  Long-term prepaid expenses  Goodwill   Total   Buildings and structures  Furniture and fixtures  Software  Long-term prepaid expenses  Goodwill   Total   Furniture and fixtures   Foodwill   Total   Furniture and fixtures  Software  Goodwill   Furniture and fixtures  Software  Furniture and fixture  Furniture and f	Long-term prepaid expenses	Impaired asset   Millions of yen   U.S.		

**36** transcosmos inc.

Description	Impaired asset	Million	s of yen	Thousands of U.S. dollars	
An affiliated advertisement business	Goodwill ¥ 152		\$ 1,286		
An internet-related service business	Furniture and fixtures Software Goodwill	¥	20 81 15	\$ 170 687 122	
	Total	¥	116	\$ 979	
Other	Buildings and structures Furniture and fixtures Software Goodwill	¥	4 24 74 150	\$ 36 208 625 1,268	
	Total	¥	252	\$ 2,137	

#### Method of asset grouping

All assets other than corporate assets are classified into business units.

#### Method of calculation of the recoverable amounts

The recoverable amounts of assets in the business units were computed based on value in use.

# 12. Supplementary Information for Consolidated Statement of Changes in Net Assets

#### (1) Total number of shares issued

	Shares						
Class of shares	Balance at beginning of year	Increase	Decrease	Balance at end of year			
Common stock	24,397,023	24,397,023	_	48,794,046			

The increase in the number of shares issued to 48,794,046 was due to the implementation of a two-for-one stock split.

#### (2) Treasury stock

	Shares							
Class of shares	Balance at beginning of year	Increase	Decrease	Balance at end of year				
ommon stock	2,060,902	4,202,009	105,438	6,157,473				

#### Outline of reasons for changes

Increase:	
A two-for-one stock split	2,060,902 shares
Repurchases of treasury stock	2,140,800 shares
Redemption of odd-lot shares	307 shares
Decrease:	
Exercise of stock options	105,400 shares
Sale of odd-lot shares	38 shares

#### (3) Distributions

1. Payment of dividends

		Millions of yen Yen	ren		
Resolution	Class of shares	Total amount of dividends	Dividends per share	Record date	Effective date
Annual general meeting of stockholders held on 29 June 2006	Common stock	¥1,564 (\$13,240 thousand)	¥70 (\$0.59)	31 March 2006	29 June 2006

2. Dividends with an effective date falling in the following fiscal year but whose record date was in the current fiscal year

			Millions of yen Yen	Yen		
Resolution	Class of shares	Source of distribution	Total amount of dividends	Dividends per share	Record date	Effective date
Annual genera meeting of stockholders held on 26 June 2007	Common stock	Retained earnings	¥1,705 (\$14,442 thousand)	¥40 (\$0.34)	31 March 2007	27June 2007

#### 13. Supplementary Cash Flow Information

(1) The following table represents a reconciliation of cash and cash equivalents at 31 March 2007 and 2006:

	Millions of yen				Thousands of U.S. dollars		
		31 Mar	ch		3	1 March	
		2007		2006		2007	
Cash and time deposits Securities	¥	21,324 704	¥	21,803 325	\$	180,581 5,959	
		22,028		22,128		186,540	
Time deposits with maturities exceeding three months		(245)		(925)		(2,082)	
Cash and cash equivalents	¥	21,783	¥	21,203	\$	184,458	

The assets and liabilities of subsidiaries newly consolidated through additional purchases of shares are summarized as follows:

#### Inwoo Tech, Inc.

	As of 30 June 2006					
	Millions of yen		Thousa U.S. d			
Current assets Non-current assets Goodwill Current liabilities Non-current liabilities Minority interests in subsidiaries Net deficit resulting from application of the equity method	¥	876 1,164 299 (856) (238) (464)	\$	7,418 9,857 2,531 (7,248) (2,016) (3,925)		
Acquisition cost Cash and cash equivalents		620 (273)		5,251 (2,314)		
Payments for purchases of shares	¥	347	\$	2,937		

#### Become Japan Corporation

	As of 30 June 2006				
	Millior	ns of yen		Thousands of U.S. dollars	
Current assets Non-current assets Goodwill Current liabilities Minority interests in subsidiaries Net deficit resulting from application of the equity method	¥	571 98 591 (14) (131)	\$	4,834 833 5,009 (121) (1,109) (5,347)	
Acquisition cost Cash and cash equivalents		484 (318)		4,099 (2,694)	
Payments for purchases of shares ¥		166	\$	1,405	

#### FromSoftware, Inc.

	As of 30 September 2006			
	Millions	of yen	Thousands of U.S. dollars	
Current assets Non-current assets Goodwill Current liabilities Non-current liabilities	¥	464 1,347 498 (1,430) (414)	\$ 3,926 11,406 4,221 (12,109) (3,506)	
Acquisition cost Cash and cash equivalents		465 (230)	3,938 (1,948)	
Payments for purchases of shares	¥	235	\$ 1,990	

#### OneXeno Limited

_					
	Millions	of yen	Thousands of U.S. dollars		
Current assets Non-current assets Goodwill Current liabilities Minority interests in subsidiaries Net deficit resulting from application of the equity method	¥	154 18 37 (36) (47)	\$ 1,304 156 313 (306) (394) (53)		
Acquisition cost Cash and cash equivalents		120 (117)	1,020 (992)		
Payments for purchases of shares	¥	3	\$ 28		

As of 31 March 2007

#### CinemaNow Japan, Inc.

As of 31 March 2007			
Millions	of yen	Thousands of U.S. dollars	
¥	895 174 369 (57) (377)	\$ 7,579 1,478 3,124 (484) (3,192)	
	999 (826)	8,460 (6,993)	
¥	173	\$ 1,467	
	¥	# 895 174 369 (57) (377) (5) 999 (826)	

(3) The following is a summary of the assets which were acquired as a result of a business transfer:

#### CSK Marketing Corporation

	As of 30 June 2006					
	Millions	of yen	Thousands of U.S. dollars			
Current assets Non-current assets	¥	13 586	\$ 115 4,960			
Total assets	¥	599	\$ 5,075			

#### 14. Lease Transactions

(1) The Group leases certain equipment, furniture and fixtures. Pro forma information pertinent to the lease contracts of the Group which do not transfer ownership of the leased assets to the lessee on an "as if capitalized" basis as of 31 March 2007 and 2006 is summarized as follows:

		Millions of yen					
		31 March 2007					
	,	Acquisition cost		cumulated epreciation	١	let book value	
Buildings Cars and vehicles Furniture and fixtures Software	¥	40 9 1,166 287	¥	30 3 663 181	¥	10 6 503 106	
Tota	al ¥	1,502	¥	877	¥	625	

		Millions of yen						
			31 March 2006					
		Ac	quisition cost		umulated reciation		book alue	
Buildings Cars and vehicles Furniture and fixtures Software		¥	40 6 1,457 384	¥	23 4 893 214	¥	17 2 564 170	
	Total	¥	1,887	¥	1,134	¥	753	

		Thousands of U.S. dollars					
		31 March 2007					
	A	cquisition cost		cumulated preciation		t book alue	
Buildings Cars and vehicles Furniture and fixtures Software	\$	340 80 9,878 2,427	\$	257 26 5,615 1,531	\$	83 54 4,263 896	
Total	\$	12,725	\$	7,429	\$	5,296	

(2) Depreciation expense, lease rental expense and interest expense which have not been reflected in the consolidated statements of income for the years ended 31 March 2007 and 2006 are presented as follows:

		Millions of ye	en	U.S. dollars	
		31 March			March
		2007	2006		2007
Depreciation expense Lease rental expense Interest expense	¥	399 ¥ 438 20	409 377 12	\$	3,381 3,710 166

Depreciation is computed by applying the straight-line method over the estimated useful lives of the respective assets assuming that the Company guarantees a nil residual value at the end of each lease term.

(3) The following is a schedule of future minimum lease payments subsequent to 31 March 2007 under finance leases accounted for as operating leases:

		Millio	ons of y	Thousands of U.S. dollars		
		31 March				March
		2007		2006		2007
Due within one year Due after one year	¥	315 325	¥	319 427	\$	2,673 2,750
	¥	640		746	\$	5,423

Annual Report 2007 39

#### 15. Derivatives and Hedging Activities

The Company and its consolidated subsidiaries primarily utilize comprehensive forward foreign exchange contracts to hedge their exposure to foreign exchange fluctuation relating to their receivables and payables denominated in foreign currencies. The Company and its consolidated subsidiaries also utilize interest-rate swaps to manage the risks of interest-rate fluctuation and to equalize their financial costs for each fiscal year with regard to short- term and long-term debt at variable interest rates.

As a matter of policy, the Company and its consolidated subsidiaries do not speculate in derivatives which are subject to significant market value fluctuation. The Company and its consolidated subsidiaries do not anticipate any credit risk resulting from non-performance by any of the counterparties because all are financial institutions with high credit ratings. The Company and its consolidated subsidiaries have established internal rules for entering into and monitoring derivative transactions which prescribe the managers' duties and the management of these positions. Derivatives are controlled by the Financial Section, which has established an internal control system to supervise the procedures and transaction limits.

As of 31 March 2007 and 2006, the outstanding forward foreign exchange and interest-rate swap contracts are summarized as follows:

	М	lillions of yen	
	3	1 March 2007	
	Contractual value or notional principal amount Total	Fair value	Unrealized gain (loss)
Foward foreign exchan contracts Interest-rate swap contracts	ge ¥ 562 200	¥ 570 (15)	¥ 8 (15)
'		. ,	, ,
		Millions of yen	
		31 March 2006	
	ntractual value or notional ncipal amount Total	Fair value	Unrealized gain (loss)
Forward foreign exchange contracts	¥ 750	¥ 748	¥ 2
		Thousands of U.S. dollars	
		31 March 2007	
	Contractual value or Notional principal amount		

		Thousands of U.S. dollar	rs
		31 March 2007	
	Contractual value or Notional principal amount Total	Fair value	Unrealized gain (loss)
Foward foreign exchar contracts Interest-rate	\$ 4,761	\$ 4,832	\$ 71
swap contracts	1,694	(124)	(124)

#### 16. Income Taxes

The Company and its domestic subsidiaries are subject to several taxes based on income, which, in the aggregate, resulted in a statutory tax rates of approximately 40.69% for the years ended 31 March 2007 and 2006. Overseas subsidiaries are subject to the income taxes of the respective countries in which they operate.

The tax effects of temporary differences that give rise to the deferred tax assets and liabilities as of 31 March 2007 and 2006 are summarized as follows:

		Millions o		ousands of .S. dollars	
		31 March	1	3	1 March
		2007	2006		2007
Deferred tax assets: Accrued bonuses Accrued enterprise tax Gain on sale of investments in affiliates	¥	1,133 ¥ 334	961 74	\$	9,592 2,830
eliminated upon consolidation Write downs of golf dub memberships Tax loss carried forward Allowance for doubtful accounts Writedowns of investments in affiliates Writedowns of marketable securities Writedowns of investments in securities Loss on impairment of fixed assets Prepaid pension costs Other		2,317 155 7,769 1,439 6,346 1,980 164 663 (618)	2,279 179 9,431 531 298 241 48 — 484		19,622 1,315 65,788 12,188 53,736 16,765 1,393 5,613 (5,233) 5,639
Gross defferd tax assets Valuation allowance		22,348 (18,185)	14,526 (8,557)		189,248 (153,955)
Total deferred tax assets Deferred tax liabilities: Unrealized gain on marketable securitie	oe.	4,163	5,969		35,253
and investments in securities		1,455	4,610		12,318
Total deferred tax liabilities		1,455	4,610		12,318
Net deferred tax assets	¥	2,708 ¥	1,359	\$	22,935

A reconciliation between the statutory tax rate and the effective tax rates for the years ended 31 March 2007 and 2006 is as

	31 N	/larch
	2007	2006
Statutory tax rate Valuation allowance Tax rate differences of overseas subsidiaries Non-deductible items (entertainment expenses, etc.) Inhabitant's taxes per capita Equity in loss of unconsolidated subsidiaries and affiliates Cash dividends eliminated upon consolidation Gain or loss on issuance of shares by investees Loss on disposal of goodwill Unrecognized profits of subsidiaries Other	40.69% (1.27) (2.09) 2.30 0.52 1.98 0.18 (1.14) 8.01 (1.08) (2.00)	40.69% (7.51) (1.73) 2.25 0.50 4.84 0.40 (0.41) - (1.25) (2.62)
Effective tax rates	46.10%	35.16%

#### 17. Stockholders' Equity

The Commercial Code of Japan (the "Code") provides that an amount equal to at least 10% of the amounts to be disbursed as distributions of retained earnings be appropriated to the legal reserve until the sum of the legal reserve and additional paid-in capital equals 25% of the common stock account. The Code also stipulates that, to the extent that the sum of the additional paid-in capital account and the legal reserve exceeds 25% of the common stock account, the amount of any such excess is available for appropriation by resolution of the stockholders. Both the legal reserve and additional paid-in capital may be used to eliminate of or reduce a deficit by resolution of the Board of Directors. In accordance with the Code, the Company has provided a legal reserve which is included in retained earnings.

The new Corporation Law of Japan (the "Law"), which superseded most of the provisions of the Commercial Code of Japan, went into effect on 1 May 2006. The Law provides that

amounts from additional paid-in capital and retained earnings may be distributed to the stockholders at any time by resolution of the stockholders or by the Board of Directors, if certain provisions are met subject to the extent of the applicable sources of such distributions. The Law further provides that amounts equal to 10% of such distributions be transferred to the capital reserve included in additional paid-in capital or the legal reserve included in retained earnings based on the applicable sources of such distributions until the sum of the capital reserve and the legal reserve equals 25% of the capital stock account.

#### 18. Segment Information

#### (1) Business Segment Information

The business segment information of the Group for the years ended 31 March 2007 and 2006 is summarized as follows:

			F	or the year	ena	ed 31 Marc	n 200	/			
		Millions of yen									
		omputer service		rporate ure capital		Total	unal	ination or locatable nounts	Cor	nsolidated	
Net Sales: Sales to external customers Inter-segment sales/transfers	¥	133,217 44	¥	8,273	¥	141,490 44	¥	(44)	¥	141,490	
Total Operating expenses		133,261 122,797		8,273 4,340		141,534 127,137		(44) 6,887		141,490 134,024	
Operating income	¥	10,464	¥	3,933	¥	14,397	¥	(6,931)	¥	7,466	
Total assets Depreciation Loss on impairment of fixed a Capital expenditure	¥ asset	66,870 2,982 s 4,056 5,813	¥	17,845 51 — 292	¥	84,715 3,033 4,056 6,105	¥	11,666 267 — 661	¥	96,381 3,300 4,056 6,766	

For the year ended 31 March 2006

	Millions of yen									
		mputer ervice	Corporate Venture capital			Total	un	mination or allocatable amounts	Consolidated	
Net Sales: Sales to external customers Inter-segment sales/transfers	¥	99,859 17	¥	6,609 —	¥	106,468 17	¥		¥	106,468
Total Operating expenses		99,876 90,774		6,609 1,203		106,485 91,977		(17) 6,489		106,468 98,466
Operating income	¥	9,102	¥	5,406	¥	14,508	¥	(6,506)	¥	8,002
Total assets Depreciation Loss on impairment of fixed a Capital expenditure	¥ assets	54,190 1,193 100 4,585	¥	23,275 9 — 6	¥	77,465 1,202 100 4,591	¥	10,828 329 870 613	¥	88,293 1,531 970 5,204

	For the year ended 31 March 2007									
	Thousands of U.S. dollars									
	(	Computer service		orporate ture capital		Total	un	mination or allocatable amounts	C	onsolidated
Net Sales: Sales to external customers Inter-segment sales/transfers	\$	1,128,096 378	\$	70,055 —	\$	1,198,151 378	\$	(378)	\$	1,198,15
Total Operating expenses		1,128,474 1,039,862		70,055 36,747		1,198,529 1,076,609		(378) 58,322		1,198,15 1,134,93
Operating income	\$	88,612	\$	33,308	\$	121,920	\$	(58,700)	\$	63,22
Total assets Depreciation Loss on impairment of fixed a Capital expenditure	\$ asse	566,263 25,250 ts 34,348 49,226	\$	151,113 438 — 2,471	\$	717,376 25,688 34,348 51,697	\$	98,788 2,257 — 5,600	\$	816,16 27,94 34,34 57,29

(\*1) The Company and its consolidated subsidiaries operate principally in the following two business segments:

Business segment:	Major activities:
Computer service	Data processing, data entry, software development and sale of equipment
Corporate venture capital	Venture capital investment

- (\*2) The amounts of operating expenses included in the column "elimination or unallocatable amounts" were ¥6,979 million (\$59,102 thousand) and ¥6,510 million (\$55,124 thousand) for the years ended 31 March 2007 and 2006, respectively, which include expenses primarily charged to the administration department.
- (\*3) The amounts of total assets included in the column "elimination or unallocatable amounts" were ¥11,869 million (\$100,509 thousand) and ¥11,070 million (\$93,740 thousand) as of 31 March 2007 and 2006, respectively, which include surplus working funds (cash and bank deposits), long-term investment funds (investments in securities) and other assets attributable to the administrative department.
- (\*4) As described in Note 2 (3), effective the year ended 31 March 2007, the Company and its domestic consolidated subsidiaries have adopted a new accounting standard for directors' and statutory auditors' bonuses. As a result of the adoption of this standard, operating expenses in the column "elimination or unallocatable amounts" increased by ¥16 million (\$135 thousand) and operating income in the same column decreased by the same amount as compared with the amounts which would have been recorded under the previous method.

#### (2) Geographic Segment Information

Segment information classified by geographic area (inside and outside Japan) for the years ended 31 March 2007 and 2006 is summarized as follows:

	_	For the year ended 31 March 2007										
	_		Millions of yen									
		Japan		U.S.A.		Asia		Total	una	nination or allocatable mounts	C	onsolidated
Net Sales: Sales to external customers Inter-segment sales/transfers	¥	123,620 101	¥	5,119 356	¥	12,751 1,133	¥	141,490 1,590	¥	 (1,590)	¥	141,490 —
Total Operating expenses		123,721 112,781		5,475 3,298		13,884 12,425		143,080 128,504		(1,590) 5,520		141,490 134,024
Operating income	¥	10,940	¥	2,177	¥	1,459	¥	14,576	¥	(7,110)	¥	7,466
Total assets	¥	63,147	¥	8,948	¥	13,095	¥	85,190	¥	11,191	¥	96,381

	For the year ended 31 March 2006										
	Millions of yen										
	Japan		U.S.A.		Asia		Total	una	llocatable	Co	onsolidated
¥	104,805 102	¥	830 97	¥	833 396	¥	106,468 595	¥	 (595)	¥	106,468
	104,907 90,569		927 991		1,229 980		107,063 92,540		(595) 5,926		106,468 98,466
¥	14,338	¥	(64)	¥	249	¥	14,523	¥	(6,521)	¥	8,002
¥	57,252	¥	11,817	¥	8,420	¥	77,489	¥	10,804	¥	88,293
	¥	102 104,907 90,569 ¥ 14,338	¥ 104,805 ¥ 102 104,907 90,569 ¥ 14,338 ¥	Japan U.S.A.  ¥ 104,805	Japan U.S.A.  ¥ 104,805	Million:  Japan U.S.A. Asia  ¥ 104,805 ¥ 830 ¥ 833 102 97 396 104,907 927 1,229 90,569 991 980  ¥ 14,338 ¥ (64) ¥ 249	Millions of  Japan U.S.A. Asia  ¥ 104,805 ¥ 830 ¥ 833 ¥ 102 97 396  104,907 927 1,229 90,569 991 980  ¥ 14,338 ¥ (64) ¥ 249 ¥	Millions of yen  Japan U.S.A. Asia Total  ¥ 104,805 ¥ 830 ¥ 833 ¥ 106,468 102 97 396 595  104,907 927 1,229 107,063 90,569 991 980 92,540  ¥ 14,338 ¥ (64) ¥ 249 ¥ 14,523	Millions of yen	Millions of yen	Millions of yen

			For	the year ende	ed 31 March	2007				
		Thousands of U.S. dollars								
	Japan		U.S.A.	Asia	Total	Elimination or unallocatable Consolidated amounts				
Net Sales: Sales to external customers \$ Inter-segment sales/transfers	1,046,829 858	\$	43,345 3,020	\$ 107,977 9,590	\$ 1,198,151 13,468	\$ — \$ 1,198,151 (13,468) —				
Total Operating expenses	1,047,687 955,041		46,365 27,931	117,567 105,212	1,211,619 1,088,184	(13,468) 1,198,151 46,748 1,134,932				
Operating income	\$ 92,646	\$	18,434	\$ 12,355	\$ 123,435	\$ (60,216) \$ 63,219				
Total assets	\$ 534,737	\$	75,771	\$ 110,888	\$ 721,396	\$ 94,768 \$ 816,164				

- (\*1) The amounts of operating expenses included in the column "elimination or unallocatable amounts" were ¥6,979 million (\$59,102 thousand) and ¥6,510 million (\$55,124 thousand) for the years ended 31 March 2007 and 2006, respectively, which include expenses primarily charged to the administration department.
- (\*2) The amounts of total assets included in the column "elimination or unallocatable amounts" were ¥11,869 million (\$100,509 thousand) and ¥11,070 million (\$93,740 thousand) as of 31 March 2007 and 2006, respectively, which include surplus working funds (cash and bank deposits), long-term investment funds (investments in securities) and other assets attributable to the administrative department.
- (\*3) The segment "Asia" represents China and South Korea for the years ended 31 March 2007 and 2006.
- (\*4) As described in Note 2.(3), effective the year ended 31 March 2007, the Company and its domestic consolidated subsidiaries have adopted a new accounting standard for directors' and statutory auditors' bonuses. As a result of the adoption of this standard, operating expenses in the column "elimination or unallocatable amounts" increased by ¥16 million (\$135 thousand) and operating income in the same column deceased by the same amount as compared with the amounts which would have been recorded under the previous method.

#### (3) Overseas Sales

_		For th	ne year ende	ed 31 N	Narch 200	7	
			Million:	s of yer	า		
L	J.S.A.		Asia	0	thers		Total
¥	5,594	¥	12,176	¥	471	¥	18,241
	_		_		_		141,490
tage	4.0%		8.6%		0.3%		12.9%
		— ntage	U.S.A. ¥ 5,594 ¥ —	Million: U.S.A. Asia  4 5,594 4 12,176  — — —	Millions of yer  U.S.A. Asia O   # 5,594 # 12,176 # — —  utage	Millions of yen  U.S.A. Asia Others  + 5,594 + 12,176 + 471	U.S.A. Asia Others  # 5,594

		For t	he year end	ed 31 l	March 200	7	
			Thousands of	of U.S.	dollars		
	U.S.A.		Asia	C	Others		Total
Sales: Overseas sales	\$ 47,370	\$	103,110	\$	3,983	\$	154,463
Consolidated net sales	_		_		_		1,198,151
Overseas sales as a percer of consolidated net sales	4.0%		8.6%		0.3%		12.9%

(\*1) Main countries in each category

(1)U.S.A	U.S.A.
(2)Asia	South Korea and China
(3)Other	Netherlands, Singapore, U.K.,
	France and Ireland

- (\*2) Overseas sales consists of export sales of the Company, domestic consolidated subsidiaries and overseas consolidated subsidiaries (other than exports to Japan).
- (\*3) As overseas sales constituted less than 10% of the consolidated total for the year ended 31 March 2006, the corresponding disclosure of overseas sales information has been omitted.

#### 19. Related Party Transactions

The following table summarizes the total amount of transactions entered into with related parties for the year ended 31 March 2007:

(1) Key management personnel

Management personnel	Relationship	% of owned voting rights (*3)	Transactions	Thousands of yen
Koji Funatsu	Chairman and Representative Director of the Company	0.1%, directly owned	Exercise of stock options	¥12 (\$99 thousand)
Toshikazu Tanizawa	Vice Chairman and Director of the Company	0.0%, directly owned	Exercise of stock options	¥3 (\$28 thousand)
Shojiro Takashima	Vice President and Director of the Company	0.0%, directly owned	Exercise of stock options	¥4 (\$37 thousand)
Koichi lwami	Vice President and Director of the Company	-	Exercise of stock options	¥1 (\$10 thousand)
Shozo Okuda	A special advisor of the Company	0.7%, directly owned	Payment of advisory fees (*1)	¥3 (\$23 thousand)
HM Kosan, Ltd.	-	(*2)	Leasing of the Company's residence (*2)	¥6 (\$49 thousand)

Transaction terms and policies for determination of transaction terms, etc.

- (\*1) The transaction represents payment for an advisory contract entered into with Shozo Okuda who is a younger brother of Koki Okuda, Representative Director, Group CEO and founder of the Company.
- (\*2) The transaction was conducted on an arm's-length basis under an agreement entered into between third parties. The transaction amount excludes consumption taxes. In addition, the voting rights of HM Kosan, Ltd. were wholly owned by the immediate family (stockholders of the Company) of Koki Okuda, Representative Director, Group CEO and founder of the Company.
- (\*3) Percentages of owned voting rights have been rounded down.

#### (2) Affiliates

	% of owned voting rights (*3)	Transactions	Thousands of yen
CyberSource K.K., agency for collection of bills	48.3%, directly owned	Agency transactions for remittances of payments from credit card companies	¥3,589 (\$30,367 thousand)

#### 20. Amounts Per Share

Basic net income per share is computed based on the net income available for distribution to the stockholders of common stock and the weighted-average number of share of common stock outstanding during the year. Diluted net income per share is computed based on the net income available for distribution to the stockholders and the weighted-average number of shares of common stock outstanding during each year after giving effect to the dilutive potential of shares of common stock to be issued upon the exercise of stock acquisition rights and the conversion of convertible bonds.

The amounts per share of net assets have been computed based on the net assets available for distribution to the stockholders of common stock and the number of shares of common stock outstanding at the year end.

Amounts per share for the years ended 31 March 2007 and 2006 are summarized as follows:

		Millio	ns of	Thousands of U.S. dollars			
		31 N	Иarch		31 M	arch	
		2007		2006	200	7	
Basic net income per share Net assets per share Diluted net income per share	¥	171.4 1,232.4 161.1	¥	297.9 2,612.9 270.1	\$	1.5 10.4 1.4	

The basis for the calculations of basic and diluted net income per share for the years ended 31 March 2007 and 2006 was as follows:

Thousands of

		Millions o	f yen	U.S. dollars				
		31 N	larch		31 March			
		2007		2006	2	007		
Net income Less: Net income not available to common stockholders:	¥	7,369	¥	6,670	\$	62,405		
Bonuses to directors		_		(3)		_		
Net income available to common stockholders: Effect of potential dilution related to		7,369		6,667		62,405		
stock options Net income available to common		(0)		(12)		(1)		
stockholders for computation of diluted net income per share	¥	7,369	¥	6,655	\$	62,404		
		Sha	ares					
Weighted-average number of outstanding shares of common stock Effect of dilutive securities Weighed-average number of shares of common stock for computation of		3,001,291 2,751,360		2,376,126 2,261,858				
diluted not income nor shore	4	F 7F2 /F1	2/	1 / 27 004				

#### 21. Stock Acquisition Rights

diluted net income per share

At 31 March 2007, the Company had the following stock option plans approved by the stockholders in accordance with the Law:

45,752,651

24,637,984

	2005 plan	2004 plan	2003 plans	2002 plan	2001 plan
Date of approval by stockholders	1 August 2005	2 August 2004	1 August and 24 September 2003	3 December 2002	1 August 200
Grantees	12 officers, 391 employees and an advisor of the Group	16 officers, 325 employees and an advisor of the Group	39 officers, 183 employees and 4 advisors of the Group	42 officers, 173 employees and 4 advisors of the Group	30 officers an 63 employees the Group
Type of stock	Common stock	Common stock	Common stock	Common stock	Common stoc
Number of shares granted	295,600	266,800	282,000 and 2,000	289,000	227,000
Exercise price (yen) Exercise price (U.S. dollars)	¥ 2,270 \$ 19	¥ 1,611 \$ 14	¥1,171 and ¥1,453 \$ 10 and \$ 12	¥ 833 \$ 7	¥ 2,083 \$ 18
Exercisable period	1 July 2007 - 30 June 2011	1 July 2006 - 30 June 2010	1 July 2005 - 30 June 2009	1 July 2004 - 30 June 2008	1 July 2003 - 30 June 2007
Non-vested (number of shares): Outstanding at the beginning of the year Granted during the year Forfeited during the year Vested during the year Outstanding at the end of the year	· –	_ _ _ _	_ _ _ _	1111	_ _ _ _ _
Vested (number of shares): Outstanding at the beginning of the year Vested during the year Exercised during the year Forfeited during the year Outstanding at the end of the year	_ _ _	266,800 27,200 14,000 225,600	227,200 and 2,000 6,400 10,400 210,400 and 2,000	212,200 — 54,200 2,600 155,400	149,000 — — — 149,000
Weighted-average market price (yen) Weighted-average market price (U.S. dollars)		¥ 2,752 \$ 23	¥ 3,042 \$ 26	¥ 2,823 \$ 24	_

### 22. Business Combinations and Business Divestiture

#### Application of purchase method

<Partial acquisition of CSK Marketing Corporation>

(1) Summary of acquisition:

Name of acquired company
 Business acquired
 Purpose of the acquisition
 Expansion of the Company's call center operation and increase in number of local service related employees
 Acquisition date
 CSK Marketing Corporation
 Expansion of the Company's call center operation and increase in number of local service related employees

Acquisition dateClassification under

the Corporation Law (the "Law") Business transfer

- (2) Period, for which the operating results of CSK Marketing Corporation are included in the accompanying consolidated financial statements:
  - From 1 June 2006 to 31 March 2007

(3) The acquisition cost:

Acquisition cost
 ¥628 million (\$5,314 thousand)
 Cash paid
 ¥628 million (\$5,314 thousand)

(4) Goodwill recognized:

- Amount: ¥203 million (\$1,721 thousand)
- Goodwill recognized presents the future earnings power of the Group through business development.
- Amortization period 5 years on a straight-line basis.

(5) Fair value of the assets and liabilities of CSK Marketing Corporation at the acquisition date are summarized as follows:

	As of 31 March 2007								
	Millior	ns of yen	Thousands of U.S. dollars						
Buildings and construction Furniture and fixtures Goodwill Others	¥	90 289 203 17	\$	766 2,445 1,721 143					
Total assets		599		5,075					
Expendable supplies		29		239					
Total	¥	628	\$	5,314					

#### **Business transfers within the Group**

#### <Partial business transfer from Business Process</p> Service co., LTD>

- (1) Summary of business transfer:
  - Name of the company from which the business

is being transferred Business Process Service co., LTD (a wholly- owned subsidiary)

Business transferred

Outsourcing services of e-trace and administrative operations

 Purpose of the transfer Recognition of business process solution services in the Group

Transfer date

29 September 2006

Classification under

the Law Business transfer

#### <Spinoff of a business from APPLIED TECHNOLOGY CO., LTD>

(1) Summary of spinoff of a business:

■ Name of the spun-off

company

TransCosmos Technologies Inc. (a wholly-owned and newly established subsidiary)

A system integration business

Business spun off

■ Purpose of the

transaction

Date of spinoff

section Reconstruction of a core business related to a bridge system engineering ring to "tie Asian development with the needs of Japanese customers." In this connection, the Company established a wholly-owned subsidiary, TransCosmos Technologies Inc.

1 January 2007

Classification under

the Law

Spinoff from APPLIED TECHNOLOGY CO., LTD and establishment of a new company, TransCosmos Technologies Inc.

(2) Classification of the system integration business section in business segment information:

Classified under the computer service segment

#### 23. Effect of Bank Holiday on 31 March 2007

As financial institutions in Japan were closed on 31 March 2007, ¥9 million (\$78 thousand) of trade notes receivable maturing on 31 March 2007, were settled on the following business day in April and accounted for accordingly.

## Report of Independent Auditors

#### The Board of Directors transcosmos, inc.

We have audited the accompanying consolidated balance sheet of transcosmos inc. and consolidated subsidiaries as of 31 March 2007 and the related consolidated statements of income, changes in net assets, and cash flows for the year then ended, all expressed in Japanese yen. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit. The consolidated financial statements of transcosmos inc. and consolidated subsidiaries for the years ended 31 March 2006 and 2005 were audited by other auditors whose report dated 29 June 2006 expressed an unqualified opinion on those financial statements and included explanatory paragraphs that disclosed a change in method of accounting for investments in securities of the Corporate Venture Capital business and the segmentation of its industry segment and the adoption of a new accounting standard for impairment of fixed assets as discussed in Note 2(4) and (5) to the accompanying consolidated financial statements.

We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of transcosmos inc. and consolidated subsidiaries at 31 March 2007, and the consolidated results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in Japan.

#### Supplemental Information

As described in "Changes in Accounting Policies," effective 1 April 2006, the Company has adopted a new accounting standard for the presentation of net assets in the balance sheet.

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended 31 March 2007 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 3.

26 June 2007

Ernst & Young Shin Nekon

# Non-Consolidated Balance Sheets

At 31 March 2007 and 2006		Millio	Thousands of U.S. dollars (Note 3)			
		2007		2006	20	007
ASSETS	·		·			
Current Assets:						
Cash and time deposits	¥	8,416	¥	7,956	\$	71,270
Investments in securities for operating purposes		7,102		11,529		0,139
Notes and accounts receivable: Third parties		17,477		12,773		147,995
Subsidiaries and affiliates		165		127		1,395
		17,642		12,900		149,390
Less: allowance for doubtful accounts		(84)		(34)		(708
		17,558		12,866		148,682
Short-term loans receivable from subsidiaries		151		300		1,280
Work and software in progress and merchandise		128		135		1,088
Merchandise		1		11		8
Prepaid expenses		627		525		5,307
Deferred tax assets		154		_		1,302
Other current assets		1,024		717		8,672
Total current assets		35,161		34,039		297,748
Investments and Advances:						
Investments in securities		474		1,391		4,017
Investments in and advances to subsidiaries and affiliates		32,538		26,573		275,538
Stock purchase warrants from subsidiaries		_		3		_
Investments in other securities of subsidiaries and affiliates		1,456		_		12,333
Long-term loans receivable from subsidiaries		6,685		10,790		56,608
Other investments		231		201		1,964
Less: allowance for doubtful accounts		(3,523)		(3,466)		(29,833
Total investments and advances		37,863		35,492		320,627
Property and equipment, at cost, less accumulated depreciation		3,756		2,939		3 <b>1,803</b>
Leasehold deposits		2,734		2,222		23,154
Deferred charges, intangibles and other		2,515		1,452		21,299
Other non-current assets to subsidiaries and affiliates		144		144		1,218
Deferred tax assets		223		531		1,890
Prepaid pension costs		1,519		435		12,860
Total assets	¥	83,915	¥	77,254	\$	710,599

The accompanying notes are an integral part of the financial statements.

At 31 March 2007 and 2006	Millic	ons of yen	Thousands of U.S. dollars (Note 3)
	2007	2006	2007
LIABILITIES AND NET ASSETS			
Current Liabilities:		_	
Current portion of long-term debt	¥	¥ 2,000	\$ -
Accounts payable: Third parties	6,003	5,550	50,839
Subsidiaries and affiliates	1,000	668	8,467
	7,003	6,218	59,300
Income taxes payable	3,652	211	30,926
Deferred tax liabilities	_	248	_
Accrued expenses	2,955	2,490	25,025
Accrued bonuses for employees	2,568	2,326	21,748
Other current liabilities	1,657	1,637	14,024
Total current liabilities	17,835	15,130	151,029
Non-Current Liabilities:			
Bonds	5,171	5,171	43,789
Long-term debt	7,000	_	59,277
Other non-current liabilities	11	34	95
Total non-current liabilities	12,182	5,205	103,161
Total liabilities	30,017	20,335	254,190
Net assets:			
Stockholders' Equity Common stock: (Note 5) Authorized 150,000,000 shares at 31 March 2007 and 90,088,176 shares at 2006 Issued 48,794,046 shares at 31 March 2007 and 24,397,023 shares at 2006	29,066	29,066	246,134
Additional paid-in capital	_	15,069	_
Other capital surplus	23,081	8,149	195,450
Retained earnings	15,506	9,570	131,312
Treasury stock, at cost, 6,157,473 and 2,060,902 shares at 31 March 2007 and 2006, respectively	(15,815)	(10,291)	(133,926
Total stockholders' equity	51,838	51,563	438,970
/aluation and translation adjustments:			
Unrealized gains on marketable securities and investment in securities	2,060	5,356	17,439
Total net assets	53,898	56,919	456,409
Total liabilities and net assets	¥ 83,915	¥ 77,254	\$ 710,599

The accompanying notes are an integral part of the financial statements.

# Financial statements

## Non-Consolidated Statements of Income

For the years ended 31 March 2007, 2006 and 2005			Millio	ons of yen			U.	ousands of S. dollars Note 3)
		2007		2006		2005		2007
Net Sales	¥	109,822	¥	95,252	¥	82,483	\$	929,990
Cost of Sales		85,908		70,804		63,589		727,481
Gross profit		23,914		24,448		18,894		202,509
Selling, general and administrative expenses		18,487		15,755		12,640		156,547
Operating income		5,428		8,693		6,254		45,962
Non-operating income/(expenses):								
Interest income		79		30		43		668
Interest expense		(145)		(26)		(36)		(1,232)
Dividend income		60		99		43		511
Bond issuance cost		_		_		(66)		_
Loss on disposal of merchandise		_		(25)		(4)		_
Loss on impairment of fixed assets		(898)		(870)		_		(7,602)
Loss on sale/disposal of property and equipment		(97)		(137)		(101)		(819)
Loss on sale/disposal of investment in securities		(187)		_		_		(1,583)
Write-down of marketable securities and investment in securities		(72)		_		(150)		(609)
Write-down of investment in affiliates		(817)		(727)		(560)		(6,916)
Write-down of golf club memberships		_		(11)		(28)		_
Gain on sale/disposal of investment in securities		331		149		545		2,803
Gain on sale/disposal of investment in affiliates		8,971		796		0		75,964
Gain on subsidy account		174		_		_		1,470
Gain on change in retirement benefits plan		773		_		_		6,548
Foreign exchange losses		_		(62)		_		_
Gain on dissolution of subsidiary		173		1		33		1,461
Bad debt expense		_		_		(1,008)		_
Other, income		357		485		140		3,025
Other, expenses		(994)		(198)		(192)		(8,413)
Total non-operating income (expenses)		7,708		(496)		(1,341)		65,276
Income before income taxes		13,136		8,197		4,913		111,238
Income taxes - Current		3,472		37		41		29,403
- Deferred		2,161		3,453		1,746		18,301
Net income	¥	7,503	¥	4,707	¥	3,126	\$	63,534
				Yen			U.	S. dollars
Per share: Basic net income per share	¥	174.48	¥	210.2	¥	136.2	\$	1.48
Cash dividends	¥	40	¥	70.0	¥	40.0	\$	0.34
Weighted average number of shares (in thousands)		43,001		22,376		22,926	-	

The accompanying notes are an integral part of the financial statements.

# Non-Consolidated Statement of Changes in Net Assets

For the year ended 31 March 2007		Millions of yen												
	Number of shares of common stock in issue	C	ommon stock		dditional id-in capital	Other capital surplus		etained arnings		Treasury stock, at cost	on and	ealized gains marketable securities I investment n securities		Total
Balance at 31 March 2006	24,397,023	¥	29,066	¥	15,069	¥ 8,149	¥	9,570		_		_	¥	61,854
Reclassified balance as of March 31, 2 Implementation of stock spilt			_		_	_		_	¥	(10,291)	¥	5,356		(4,935)
(two-for-one)(Note 5) Cash dividends	24,397,023 —		_		_	_		— (1,564)		_		_		(1,564)
Transfer from Additional paid-in capi Other capital surplus	ital to		_		(15,069)	15,069		_		_		_		_
Directors' bonuses Acquisition of treasury stock	_		_		_			(3)		(5,794)		_		(3) (5,794)
Disposal of treasury stock Net income for the year ended 31 March Other changes	n 2007 —		_		_	(137) — —		7,503 —		270 —		— — (3,296)		133 7,503 (3,296)
Balance at 31 March 2007	48,794,046	¥	29,066	¥		¥ 23,081	¥	15,506	¥	(15,815)	¥	2,060	¥	53,898
						Thousan	ds of	U.S. dolla	ırs (	Note 3)				
	Number of shares of common stock in issue	C	ommon stock		dditional id-in capital	Other capital surplus		etained arnings		Treasury stock, at cost	on and	ealized gains marketable securities I investment n securities		Total
Balance at 31 March 2006		\$	246,134	\$ 1	127,607	\$ 69,004	\$	81,043		_		_	\$	523,788
Reclassified balance as of March 31, Cash dividends			_		_	_		— (13,240)	\$	(87,143) —	\$	45,353 —		(41,790) (13,240)
Transfer from Additional paid-in capi Other capital surplus	ital to		_	(	127,607)	127,607		_		_		_		_
Directors' bonuses Acquisition of treasury stock			_		_	_		(25)		— (49,072)		_		(25) (49,072)
Disposal of treasury stock			_		_	(1,161)		_		2,289		_		1,128
Net income for the year ended 31 March	2007		_		_			63,534				_		63,534
Other changes			_		_			_		_		(27,914)		(27,914)
Balance at 31 March 2007		\$	246,134	\$	_	\$ 195,450	\$ 1	31,312	\$	(133,926)	\$	17,439	\$	456,409

# Non- Consolidated Statements of Changes in Stockholder's Equity

For the years ended 31 March 2006 and 2005

	Number of shares of common stock in issue	Common stock			dditional I-in capital		er capital ırplus	Le <u>c</u> rese		Gene reser		Retained earnings		
Balance at 31 March 2004	24,397,023	¥	29,066	¥	15,000	¥	7,623	¥	_	¥	_	¥	3,360	
Increase in additional paid-in capital due to merger with a consolidated subsidiary	_		_		69		_		_		_		_	
Loss on sale of treasury stock	_		_		_		(26)		_		_		_	
Cash dividends	_		_		_		_		_		_		(696)	
Directors' bonuses	_		_		_		_		_		_		(14)	
Net income for the year ended 31 March 2005	_		_		_		_		_		_		3,126	
Balance at 31 March 2005	24,397,023	¥	29,066	¥	15,069	¥	7,597	¥	_	¥	_	¥	5,776	
Gain on sale of treasury stock	_		_		_		552		_		_		_	
Cash dividends	_		_		_		_		_		_		(910)	
Directors' bonuses	_		_		_		_		_		_		(3)	
Net income for the year ended 31 March 2006	_		_		_		_		_		_		4,707	
Balance at 31 March 2006	24,397,023	¥	29,066	¥	15,069	¥	8,149	¥	_	¥	_	¥	9,570	

The accompanying notes are an integral part of the financial statements.

48 transcosmos inc. 49

# Notes to the Non-Consolidated Financial Statements

#### 1. Basis of Presenting the Non-Consolidated Financial Statements

#### Accounting principles

The accompanying non-consolidated financial statements have been prepared from accounts maintained by transcosmos inc. (the "Company"). The Company has maintained their accounts in accordance with the provisions set forth in the Commercial Code of Japan and the Securities and Exchange Law and in conformity with accounting principles and practices generally accepted in Japan, which are different in certain respects as to application and disclosure requirements from those of International Financial Reporting Standards.

Certain items presented in the non-consolidated financial statements submitted to the Director of Kanto Finance Bureau in Japan have been reclassified in these accounts for the convenience of readers outside Japan.

The statements of cash flows is required to be prepared in the consolidated financial statements for the years ended 31 March 2007, 2006 and 2005.

#### 2. Accounting Principles and Practices Employed by the Company

Accounting principles and practices employed by the Company in preparing the non-consolidated financial statements, and which have significant effects thereon, are explained in Note 2 of the Notes to the Consolidated Financial Statements. Therefore, the non-consolidated financial statements should be read in conjunction with such notes.

#### 3. United States Dollar Amounts

The Company maintains accounting records in yen. The U.S. dollar amounts included in the non-consolidated financial statements and notes thereto represent the arithmetical results of translating yen to U.S. dollars at a rate of ¥118.09=US\$1. The inclusion of such U.S. dollar amounts is solely for convenience of the reader and is not intended to imply that yen amounts have been or could be readily converted, realized or settled in U.S. dollars at ¥118.09=US\$1 or any other rate.

### 4. Additional Paid-in Capital, Legal Reserve and Retained Earnings

The Japanese Commercial Code provided that an amount equivalent to at least 10% of certain cash disbursements as appropriations of retained earnings with respect to each fiscal year be appropriated as legal reserve until the total amount of additional paid-in capital and legal reserve equals to 25 per cent of the stated capital.

#### 5. Stockholders' equity

On 1 April 2006, the Company made a stock split by way of a free share distribution at rate of 2 shares for each outstanding share, and 24,397,023 shares of common stock with no par value were issued to stockholders of record on 31 March 2006.

Stated capital was not changed as a result of this stock split. The starting date of the dividend computation for the stock split was set on 1 April

### Investor Information

**CORPORATE INFORMATION** 

Name

transcosmos inc.

**Head Office** 

3-25-18, Shibuya, Shibuya-ku, Tokyo 150-8530 Japan

Incorporated

18 June 1985

Capital

¥29,065,968,631

**Employees** 

10,356(group), 7,520(parent) (as of 31 March 2007)

**Major Banks** 

Sumitomo Mitsui Banking Corporation Mizuho Corporate Bank, Ltd. The Bank of Tokyo-Mitsubishi UFJ, Ltd.

#### STOCK INFORMATION

#### **Accounting Year-end**

31 March

Month of General Stockholders' Meeting

June

**Issued Common Stocks** 

48,794,046

Number of Stockholders

22,559 (as of 31 March 2007)

Stock Exchange Listing

Tokyo Stock Exchange

**Auditing Corporation** 

Ernst & Young ShinNihon

	As of 1 July 2003
OFFICERS	
Founder & Group CEO	Koki Okuda
Chairman & CEO	Koji Funatsu
Executive Vice Chairman	Osamu Goto
President & COO	Masataka Okuda
Executive Vice President	Koichi Iwami Shojiro Takashima
Senior Managing Director	Masakatsu Moriyama Shinichi Nagakura
Member, Board of Director	Taiki Yoshioka Kichiro Takao Yoko Kamiyama
Corporate Executive Officer	Masaaki Muta Hiroshi Kaizuka Nobuhiko Fujimoto Masayuki Tada Yoichi Kawano
Corporate Senior Officer	Kunio Shimofusa Masatoshi Kouno Tsutomu Kawase Tsunetaka Miyaryo Hiroyuki Morita Kazuhiko Yamaki Yasuhiro Hayami Koji Okamoto Hirofumi Inoue Kazuhiro Shimizu Kimihide Okino Kazuhiro Umemura Akira Miyake
Corporate Officer	Hiroyuki Uchimura Keisuke Yoshida Kenshi Matsubara Yutaka Kojima Yoshihiro Uematsu Shunji Hidaka Yuichiro Kubo Masato Ogino Masatoshi Araki

Hiroyuki Kohara

Mitsuo Ishii

Teruyuki Hiiro

Kazushi Watanabe Toshiaki Nakamura

Standing Auditor

Auditor

Product and company names contained in this document are trademarks or registered trademarks of their respective owners. Not all protected names have been identified with the ®R or ™ symbol in the text or illustrations in which they appear.