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transcosmos inc. Consolidated Financial Report For the Fiscal Year Ended March 31, 2017 [J-GAAP]

April 28, 2017

(Amounts less than ¥1M are rounded down.)

 Consolidated Performance for the Fiscal Year Ended March 31, 2017 (April 1, 2016 – March 31, 2017)
 Consolidated Performance for the Fiscal Year Ended March 31, 2017

(1) Consolidated results of operations (cumulative total)

					(Percentages are	e shown as	s year-on-year	r changes)	
	Net sale	S	Operating in	come	Ordinary inc	come	Net income		
							attributable to		
								lers of	
							transcosmos inc.		
	¥M	%	¥M	%	% ¥M %		¥M	%	
Mar. 2017 Period	242,314	7.9	8,080	(16.9)	6,742	(24.0)	7,156	(5.7)	
Mar. 2016 Period	224,605	12.8	9,725	6.1	8,870	(7.6)	7,587	3.2	

(Note) Comprehensive income (for the years ended March 31): 2017 ¥4,367 million (76.1)% 2016 ¥18,243 million 83.2%

	Earnings per share	Earnings per share after adjustment for residual securities	Return on equity	Ordinary income to net assets	Operating income to net sales
	¥	¥	%	%	%
Mar. 2017 Period	172.92	-	8.8	4.7	3.3
Mar. 2016 Period	184.45	-	10.4	7.3	4.3

(Reference) Equity in net income of affiliated companies (for the years ended March 31): 2017 ¥(1,583) million 2016 ¥121 million

(2) Consolidated financial standing

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	¥M	¥M	%	¥
As of Mar. 31, 2017	143,802	85,188	56.8	1,969.70
As of Mar. 31, 2016	140,674	83,981	57.5	1,967.29

(Reference) Shareholders' equity (as of March 31): 2017 ¥81,695 million 2016 ¥80,929 million

(3) Consolidated cash flows

	Cash flow from operating activities	Cash flow from investing activities	Cash flow from financing activities	Cash and cash equivalents at end of period
	¥M	¥M	¥M	¥M
Mar. 2017 Period	8,487	(6,199)	(3,300)	33,422
Mar. 2016 Period	3,197	(13,935)	12,832	33,339

2. Dividend Status

		Ann	ual divide	ends		Total Amount of	Dividends	Ratio of
	1Q End	2Q End	3Q End	Year End	Total	Annual Dividends	Payout Ratio (Consolidated)	Dividends to Equity (Consolidated)
	¥	¥	¥	¥	¥	¥M	%	%
Mar. 2016 Period	-	0.00	-	56.00	56.00	2,303	30.4	3.2
Mar. 2017 Period	-	0.00	-	52.00	52.00	2,156	30.1	2.6
Mar. 2017 Period	-	-	-	-	-		-	
(Forecast)								

(Note) The dividend forecast for Fiscal Year ending March 31, 2017 is not yet to be determined.

3. Consolidated Performance Forecast for the Fiscal Year Ending March 31, 2018

(April 1, 2017–March 31, 2018)

The consolidated financial forecast for Fiscal Year ending March 31, 2018 is not yet to be determined and presented because of the difficulties in making a reasonable forecast.

Unaudited Consolidated Balance Sheet

transcosmos inc. AND ITS CONSOLIDATED SUBSIDIARIES As of March 31, 2017, 2016 and 2015

As of March 31, 2017, 2016 and 2015	As o	f March 31,		lions of yen of March 31,	As of	March 31,	dol	usands of U.S. lars (Note 3) of March 31,
ASSETS		2017		2016		2015		2017
Current assets:								
Cash and deposits	¥	33,866	¥	33,776	¥	31,880	\$	301,844
Notes and accounts receivable - trade		39,967		35,908		31,690		356,216
Marketable securities		_		_		100		_
Merchandise and finished goods		2,047		981		182		18,244
Work in process		581		574		898		5,184
Supplies		34		42		32		308
Deferred tax assets		1,708		1,607		1,843		15,222
Others		4,370		3,202		2,984		38,950
Less - allowance for doubtful accounts		(292)		(307)		(342)		(2,604)
Total current assets		82,283		75,787		69,269		733,366
Non-current assets:								
Property, plant and equipment:								
Buildings and structures, net		4,087		3,973		3,727		36,430
Vehicles, net		15		5		5		139
Tools, furniture and fixtures, net		3,608		3,149		2,824		32,156
Land		828		836		844		7,384
Leased assets, net		480		476		373		4,283
Construction in progress		49		65		137		439
Total property, plant and equipment, net		9,069		8,507		7,914		80,834
Intangible assets:								
Goodwill		3,818		2,996		75		34,033
Software		1,857		1,952		1,448		16,555
Leased assets		16		14		13		145
Software in progress		77		62		55		687
Others		525		301		306		4,680
Total intangible assets		6,294		5,326		1,899		56,103
Investments and other assets:								
Investment securities		14,286		26,044		4,272		127,329
Shares of subsidiaries and affiliates		10,457		15,878		9,545		93,200
Investments in capital of subsidiaries and affiliates		6,822		2,074		2,256		60,810
Long-term loans receivable		1,370		1,470		729		12,214
Deferred tax assets		149		86		62		1,329
Derivatives receivable		6,925		_		_		61,721
Guarantee deposits		5,861		5,660		5,533		52,238
Others		5,801 490		434		401		52,258 4,368
Less - allowance for doubtful accounts		(208)		(597)		(332)		4,308 (1,856)
Total investments and other assets		46,154		51,053		22,468		411,355
Total non-current assets		61,518		64,887		32,282		548,294
Total assets	¥	143,802	¥	140,674	¥	101,551	\$	1,281,661

Unaudited Consolidated Balance Sheet

transcosmos inc. AND ITS CONSOLIDATED SUBSIDIARIES

As of March 31, 2017, 2016 and 2015

As of March 31, 2017, 2016 and 2015	As o	f March 31, 2017		lions of yen of March 31, 2016	As o	f March 31, 2015	dol	usands of U.S. llars (Note 3) of March 31, 2017
Current liabilities:								
Accounts payable - trade	¥	12,452	¥	9,975	¥	7,706	\$	110,983
Short-term borrowings		476		—		_		4,250
Current portion of bonds		7		—		_		62
Current portion of long-term debt		1,692		80		90		15,087
Accounts payable - other		6,167		4,710		4,631		54,964
Accrued expenses		8,928		8,059		7,668		79,580
Income taxes payable		2,352		2,711		2,631		20,963
Accrued consumption taxes		3,104		2,827		5,348		27,673
Advances received		914		654		706		8,152
Provision for bonuses		3,732		3,511		3,633		33,269
Others		982		900		776		8,761
Total current liabilities		40,812		33,431		33,194		363,750
Non-current liabilities:								
Bonds payable		39		_		—		352
Convertible bond-type bonds with subscription rights to shares		10,037		10,047		_		89,458
Long-term debt		3,407		5,085		165		30,372
Deferred tax liabilities		3,872		4,415		382		34,512
Liability for retirement benefits		16		13		19		142
Long-term guarantee deposited		28		28		28		249
Derivatives liabilities		_		3,201		_		_
Others		400		470		365		3,565
Total non-current liabilities		17,800		23,261		961		158,653
Total liabilities		58,613		56,693		34,155		522,403
NET ASSETS								
Shareholders' equity:								
Capital stock		29,065		29,065		29,065		259,054
Capital surplus		18,908		20,510		20,510		168,522
Retained earnings		37,737		32,842		27,476		336,337
Treasury stock, at cost		(15,232)		(15,937)		(15,932)		(135,764)
Total shareholders' equity		70,478		66,481		61,120		628,151
Accumulated other comprehensive income :				15 150		1 100		
Unrealized holding gain on securities		6,509 5 102		15,479		1,199		58,015
Unrealized loss on hedging instruments		5,193		(2,401)		_		46,290
Foreign currency translation adjustments		(485)		1,369		2,716		(4,331)
Total accumulated other comprehensive income		11,217		14,447	·	3,916		99,975
Subscription rights to shares		3		0				28
Non-controlling interests		3,489		3,051		2,358		31,101
Total net assets		85,188		83,981		67,396		759,257
Total liabilities and net assets	¥	143,802	¥	140,674	¥	101,551	\$	1,281,661

See accompanying notes to unaudited consolidated financial statements.

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Unaudited Consolidated Statement of Income

transcosmos inc. AND ITS CONSOLIDATED SUBSIDIARIES For the years ended March 31, 2017, 2016 and 2015

			Mi	llions of yen			usands of U.S. lars (Note 3)
		2017		2016		2015	 2017
Net sales	¥	242,314	¥	224,605	¥	199,178	\$ 2,159,667
Cost of sales		199,411		184,231		162,490	1,777,288
Gross profit		42,902		40,373		36,687	 382,378
Selling, general and administrative expenses		34,822		30,648		27,521	310,362
Operating income		8,080		9,725		9,166	 72,016
Non-operating income (expenses):							
Interest income		73		95		102	653
Interest expenses		(27)		(25)		(23)	(244)
Dividend income		95		70		23	854
Share of profit (loss) of entities accounted for using equity method		(1,583)		121		246	(14,110)
Foreign exchange gain (loss)		(51)		(419)		361	(455)
Subsidy income		305		72		115	2,726
Provision of allowance for doubtful accounts		_		(266)		(98)	-
Gain on sales of investment securities		1,748		2,843		330	15,579
Gain on sales of shares of subsidiaries and affiliates		2,451		1,297		1,841	21,850
Impairment loss on fixed assets		(289)		(835)		(406)	(2,581)
Loss on valuation of shares of subsidiaries and affiliates		(368)		(745)		(999)	(3,281)
Other income (expenses), net		159		154		220	1,424
Total non-operating income (expenses)		2,515		2,361		1,714	22,416
Income before income taxes and non-controlling interests		10,595		12,086		10,881	 94,432
Income taxes :							
Current		3,347		4,007		3,440	29,836
Deferred		(308)		342		(193)	(2,749)
		3,039		4,349		3,247	27,087
Net income		7,556		7,736		7,634	 67,344
Net income attributable to non-controlling interests		399		148		284	 3,563
Net income attributable to shareholders of transcosmos inc.	¥	7,156	¥	7,587	¥	7,349	\$ 63,781

			Mil	lions of yen			ands of U.S. ars (Note 3)
		2017		2016		2015	 2017
Net income	¥	7,556	¥	7,736	¥	7,634	\$ 67,344
Other comprehensive income :							
Unrealized holding gain (loss) on securities		(8,910)		14,294		596	(79,412)
Unrealized gain (loss) on hedging instruments		7,594		(2,401)		_	67,691
Foreign currency translation adjustments		(1,181)		(875)		1,193	(10,527)
Share of other comprehensive income of entities							
accounted for using equity method		(692)		(510)		533	(6,173)
Total other comprehensive income		(3,188)		10,507		2,324	 (28,422)
Comprehensive income	¥	4,367	¥	18,243	¥	9,958	\$ 38,922
Total comprehensive income attributable to:							
Shareholders of transcosmos inc.	¥	3,925	¥	18,118	¥	9,666	\$ 34,989
Non-controlling interests		441		124		292	3,932

						2017						
					Mill	ions of yen						
		Shareholders' equity										
							Trea	sury stock, at	Total	shareholders'		
	Ca	pital stock	Cap	oital surplus	Retai	ned earnings		cost		equity		
Balance at April 1, 2016	¥	29,065	¥	20,510	¥	32,842	¥	(15,937)	¥	66,481		
Changes during the year:												
Cash dividends paid		_		_		(2,335)		_		(2,335)		
Net income for the period		_		_		7,156		_		7,156		
Purchases of treasury stock		_		_		—		(1)		(1)		
Disposal of treasury stock		_		293		_		706		999		
Changes in the scope of consolidation		—		_		73		-		73		
Purchase of shares of												
consolidated subsidiaries		_		(1,895)		_		-		(1,895)		
Net changes in items other than those												
in shareholders' equity		-		_		-		_		-		
Total changes during the year		_		(1,602)		4,894		705		3,996		
Balance as of March 31, 2017	¥	29,065	¥	18,908	¥	37,737	¥	(15,232)	¥	70,478		

							Millior	ns of yen						
		I	Accumu	lated other c	ompreh	ensive incon	ne							
	hol gain (ealized lding loss) on urities	1	nrealized loss on hedging struments	cı tra	Foreign urrency unslation ustments	acc com	Total umulated other prehensive ncome	r	scription ights shares	controlling interests			Total net assets
Balance at April 1, 2016	¥	15,479	¥	(2,401)	¥	1,369	¥	14,447	¥	0	¥	3,051	¥	83,981
Changes during the year:														
Cash dividends paid		_				-		-		—		_		(2,335)
Net income for the period		_		<u> </u>		_		-		—		_		7,156
Purchases of treasury stock		_		_		_		_		_		_		(1)
Disposal of treasury stock		_		_		-		_		_		_		999
Changes in the scope of														
consolidation		—		_		_		_		-		_		73
Purchase of shares of														
consolidated subsidiaries		—				-		-		-		—		(1,895)
Net changes in items														
other than those														
in shareholders' equity		(8,969)		7,594		(1,855)		(3,230)		2		438		(2,789)
Total changes during the year		(8,969)		7,594		(1,855)		(3,230)		2		438		1,207
Balance as of March 31, 2017	¥	6,509	¥	5,193	¥	(485)	¥	11,217	¥	3	¥	3,489	¥	85,188

						2017				
				Thou	sands of	U.S. dollars (N	Note 3)			
					Sharel	nolders' equity				
							Trea	asury stock, at	Total	shareholders'
	Ca	apital stock	Ca	pital surplus	Reta	Treasury stock, at Retained earnings cost				equity
Balance at April 1, 2016	\$	259,054	\$	182,803	\$	292,717	\$	(142,048)	\$	592,528
Changes during the year:										
Cash dividends paid		-		_		(20,813)		_		(20,813)
Net income for the period		-		-		63,781		-		63,781
Purchases of treasury stock		-		-		_		(14)		(14)
Disposal of treasury stock		-		2,612		_		6,298		8,911
Changes in the scope of consolidation		-		_		651		-		651
Purchase of shares of										
consolidated subsidiaries		-		(16,892)		_		_		(16,893)
Net changes in items other than those										
in shareholders' equity		-		—		_		_		-
Total changes during the year		-		(14,280)		43,619		6,283		35,623
Balance as of March 31, 2017	\$	259,054	\$	168,522	\$	336,337	\$	(135,764)	\$	628,151

Thousands of U.S. dollars (Note 3)

		А	lated other co	hensive incon									
		ealized Iding	U	nrealized loss on		Foreign	aco	Total cumulated other	Sub	scription		Non-	
		(loss) on		hedging		ranslation	com	prehensive		ights	с	ontrolling	Total net
	see	curities	ins	struments	ac	ljustments	income		to shares		interests		assets
Balance at April 1, 2016	\$	137,962	\$	(21,400)	\$	12,205	\$	128,767	\$	6	\$	27,193	\$ 748,495
Changes during the year:													
Cash dividends paid		-		—		-		_		-		-	(20,813)
Net income for the period		-		_		_		_		-		-	63,781
Purchases of treasury stock		_		_		_		_		_		_	(14)
Disposal of treasury stock		_		_		_		_		_		_	8,911
Changes in the scope of													
consolidation		_		_		-		-		—		_	651
Purchase of shares of													
consolidated subsidiaries		—		—		-		_		-		—	(16,893)
Net changes in items													
other than those													
in shareholders' equity		(79,946)		67,691		(16,536)		(28,791)		22		3,907	(24,861)
Total changes during the year		(79,946)		67,691		(16,536)		(28,791)		22		3,907	 10,761
Balance as of March 31, 2017	\$	58,015	\$	46,290	\$	(4,331)	\$	99,975	\$	28	\$	31,101	\$ 759,257

	2016															
	Millions of yen															
		Shareholders' equity														
							Trea	sury stock, at	Total	shareholders'						
	Ca	pital stock	Ca	pital surplus	Retai	ned earnings		cost	equity							
Balance at April 1, 2015	¥	29,065	¥	20,510	¥	27,476	¥	(15,932)	¥	61,120						
Changes during the year:																
Cash dividends paid		_		_		(2,221)		_		(2,221)						
Net income for the period		_		_		7,587		_		7,587						
Purchases of treasury stock		_		_		_		(5)		(5)						
Purchase of shares of																
consolidated subsidiaries		_		0		_		—		0						
Net changes in items other than those																
in shareholders' equity		_		_		_		_		_						
Total changes during the year		_		0	·	5,366		(5)		5,360						
Balance as of March 31, 2016	¥	29,065	¥	20,510	¥	32,842	¥	(15,937)	¥	66,481						

							Millio	ons of yen						
		A	Accumu	lated other co	ompi	rehensive incon	ne							
	ho gain	ealized olding (loss) on curities		nrealized loss on hedging struments		Foreign currency translation adjustments		Total ccumulated other nprehensive income	S	ubscription rights to shares		Non- controlling interests		Total net assets
Balance at April 1, 2015	¥	1,199	¥		¥	2,716	¥	3,916	¥	_	¥	2,358	¥	67,396
Changes during the year:														
Cash dividends paid		_		_		_		_		_		_		(2,221)
Net income for the period		_		—		_		_		_		—		7,587
Purchases of treasury stock		—		—		-		_		—		—		(5)
Purchase of shares of consolidated subsidiaries				_		_		_		_		_		0
Net changes in items other than those														0
in shareholders' equity		14,279		(2,401)		(1,347)		10,530		0		692		11,224
Total changes during the year		14,279		(2,401)		(1,347)		10,530		0		692		16,585
Balance as of March 31, 2016	¥	15,479	¥	(2,401)	¥	1,369	¥	14,447	¥	0	¥	3,051	¥	83,981

						2015										
		Millions of yen														
		Shareholders' equity														
							Trea	sury stock, at	Total	shareholders'						
	Ca	pital stock	Cap	pital surplus	Retai	ned earnings		cost	equity							
Balance at April 1, 2014	¥	29,065	¥	20,510		22,105	¥	(15,929)	¥	55,753						
Changes during the year:																
Cash dividends paid		_		—		(1,892)		—		(1,892)						
Net income for the period		-		_		7,349		—		7,349						
Purchases of treasury stock		_		_		_		(3)		(3)						
Disposal of treasury stock		_		(0)		—		0		0						
Change in the scope of consolidation		-		_		(86)		—		(86)						
Net changes in items other than those																
in shareholders' equity		_		_		_		_		-						
Total changes during the year		_		(0)		5,370		(3)		5,367						
Balance as of March 31, 2015	¥	29,065	¥	20,510	¥	27,476	¥	(15,932)	¥	61,120						

		Accumu	ated othe	er comprehens							
	gain	ized holding (loss) on curities	c tr	Foreign purrency anslation justments	com	Total cumulated other prehensive income		Non- ontrolling	Total net assets		
Balance at April 1, 2014	¥	611	¥	989	¥	1,600	¥	3,455	¥	60,809	
Changes during the year:											
Cash dividends paid		—		_		_		—		(1,892)	
Net income for the period		_		_		_		_		7,349	
Purchases of treasury stock		—		_		_		—		(3)	
Disposal of treasury stock		—		_		_		_		0	
Change in the scope of consolidation		—		_		_		—		(86)	
Net changes in items other than those											
in shareholders' equity		588		1,727		2,316		(1,097)		1,219	
Total changes during the year		588		1,727		2,316		(1,097)		6,586	
Balance as of March 31, 2015	¥	1,199	¥	2,716	¥	3,916	¥	2,358	¥	67,396	

Thousands of U.S.

			Mil	lions of yen			dol	lars (Note 3)
		2017		2016		2015		2017
Operating activities:								
Income before income taxes and non-controlling interests	¥	10,595	¥	12,086	¥	10,881	\$	94,432
Depreciation of property, plant and equipment		1,856		1,750		1,488		16,543
Impairment loss on fixed assets		289		835		406		2,581
Amortization of goodwill		485		271		81		4,329
Amortization of intangible assets		747		559		459		6,664
Increase (decrease) in allowance for doubtful accounts		(392)		237		104		(3,494)
Increase (decrease) in provision for bonuses		199		(116)		127		1,780
Changes in liability for retirement benefits, net		2		(5)		1		18
Interest and dividend income		(169)		(165)		(126)		(1,508)
Interest expenses		27		25		23		244
Foreign exchange gain(loss)		51		419		(361)		455
Share of loss (profit) of entities accounted for using equity method		1,583		(121)		(246)		14,110
Loss on disposal of fixed assets		38		26		27		341
Gain on sales of investment securities		(1,748)		(2,843)		(330)		(15,579)
Loss on valuation of investment securities		29		87		740		264
Gain on sales of shares of subsidiaries and affiliates		(2,438)		(1,297)		(1,831)		(21,732)
Loss on valuation of shares of subsidiaries and affiliates		368		745		999		3,281
Loss on changes in ownership interests in subsidiaries and affiliates		(157)		(241)		(1,331)		(1,401)
Gain on step acquisitions		(99)		(308)		_		(884)
Decrease in notes and accounts receivable - trade		(3,827)		(4,352)		(1,647)		(34,110)
Decrease in inventories		(1,040)		(512)		(330)		(9,273)
Increase in notes and accounts payable - trade		2,290		1,683		624		20,416
Increase (decrease) in accrued consumption taxes		294		(2,493)		3,678		2,624
Others, net		3,299		763		1,262		29,405
Subtotal		12,286		7,033		14,700		109,509
Interest and dividends received		260		245		212		2,324
Interest paid		(28)		(24)		(28)		(253)
Income taxes paid		(4,032)		(4,058)		(2,706)		(35,937)
Net cash provided by operating activities	¥	8,487	¥	3,197	¥	12,177	\$	75,642
	-							

transcosmos inc. AND ITS CONSOLIDATED SUBSIDIARIES For the years ended March 31, 2017, 2016 and 2015

Thousands of U.S.

			Mi	llions of yen			doll	ars (Note 3)
		2017		2016		2015		2017
Investing activities:								
Payments into time deposits	¥	(521)	¥	(769)	¥	(452)	\$	(4,645)
Proceeds from withdrawal of time deposit accounts		494		484		380		4,406
Purchases of property, plant and equipment		(2,184)		(2,410)		(1,566)		(19,472)
Purchases of intangible assets		(1,051)		(998)		(783)		(9,372)
Purchases of investment securities		(955)		(1,904)		(1,443)		(8,513)
Proceeds from sales of investment securities		1,851		3,086		175		16,505
Purchases of shares of subsidiaries and affiliates		(5,313)		(8,484)		(3,662)		(47,355)
Proceeds from sales of shares of subsidiaries and affiliates		3,545		1,277		39		31,601
Purchase of shares of subsidiaries resulting in change in scope of		(882)		(385)		_		(7,869)
consolidation								
Proceeds from sales of shares of subsidiaries resulting in change in		_		_		895		_
scope of consolidation								
Payments for transfer of business		_		(2,853)		_		-
Payments for guarantee deposits		(688)		(908)		(773)		(6,135)
Proceeds from collection of guarantee deposits		405		648		244		3,615
Payments of loans receivable		(967)		(2,602)		(887)		(8,619)
Collection of loans receivable		258		2,033		200		2,301
Others, net		(190)		(146)		(428)		(1,696)
Net cash used in investing activities		(6,199)		(13,935)		(8,062)		(55,251)
Financing activities:								
Increase in short-term borrowings		495		633		_		4,419
Repayment of short-term borrowings		(126)		(633)		-		(1,127)
Increase in long-term borrowings		75		5,000		30		668
Repayment of long-term borrowings		(309)		(164)		(1,759)		(2,759)
Proceeds from issuance of bonds		48		10,050		-		434
Proceeds from sales of treasury stock		999		_		-		8,911
Proceeds from share issuance to non-controlling interests		_		358		83		_
Cash dividends paid		(2,303)		(2,224)		(1,894)		(20,531)
Cash dividends paid to non-controlling interests		(20)		(21)		(17)		(184)
Payments from changes in ownership interests in		(1,957)		_		_		(17,446)
subsidiaries that do not result in change in scope of consolidation								
Others, net		(202)		(166)		(211)		(1,802)
Net cash provided by(used in) financing activities		(3,300)		12,832		(3,769)		(29,418)
Effect of exchange rate changes on cash and cash equivalents		(556)		(449)		896		(4,957)
Increase (decrease) in cash and cash equivalents		(1,569)		1,644		1,242		(13,986)
Cash and cash equivalents at the beginning of the year		33,339		31,694		30,452		297,144
Increase in cash and cash equivalents resulting from change of scope		1,607		_		_		14,322
of consolidation		_,,,,,						
Increase in cash and cash equivalents from merger of subsidiaries		45						404
Cash and cash equivalents at the end of the year	¥	33,422	¥	33,339	¥	31,694	\$	297,885

Notes to Unaudited Consolidated Financial Statements

transcosmos inc. AND ITS CONSOLIDATED SUBSIDIARIES

1. Accounting Changes

With application of Practical Solution on a change in depreciation method due to Tax Reform 2016 (ASBJ PITF No.32, June 17, 2016), depreciation method of building facilities which the Company acquired on or after April 1, 2016 was changed to straight-line method from declining balance method. This change has a slight affect on profits for the year ended March 31, 2017.

2. Additional Information

Recoverability of Deferred Tax Assets (ASBJ Revised Implementation Guidance No.26, March 28, 2016) was applied from the beginning of this fiscal year.

3. U.S. Dollar Amounts

The accompanying consolidated financial statements are expressed in yen, and solely for the convenience of the reader, have been translated into United States (U.S.) dollars at the rate of \$112.20 = \$1, the approximate exchange rate of the Tokyo Foreign Exchange Market as of March 31, 2017. This translation should not be construed as a representation that the amounts shown could be converted to U.S. dollars at such rate.

transcosmos inc. AND ITS CONSOLIDATED SUBSIDIARIES

For the years ended March 31, 2017, 2016 and 2015

4. Segment Information

(1) Overview of reportable segments

The reportable segments of the Group are components for which discrete financial information is available and whose operating results are regularly reviewed by the Board of Directors to make decisions about resource allocation and assess performance.

The Group's operation consists of the following three reportable segments: "Parent company," as the outsourcing service operations provided by the Company, and "Domestic subsidiaries and affiliates," "Overseas subsidiaries and affiliates," which are business provided by the consolidated subsidiaries divided by domestic and overseas.

Parent company:	The Company's outsourcing service operations
Domestic subsidiaries and affiliates:	Outsourcing service operations provided by domestic subsidiaries
Overseas subsidiaries and affiliates:	Outsourcing service operations provided by overseas subsidiaries

(2) Basis of measurement of net sales, segment income or losses, and segment assets for each reportable segment

The accountanting policies and treatments applied in preparation of segment information are identical with those applied in preparation of the consolidated financed statements

(3) Information on net sales, profit or loss and assets for each reportable segment

		Millions of yen										
						201	7					
				Reportable	e segm	ents						
				Oomestic		Overseas						
		Parent ompany		subsidiaries and affiliates		subsidiaries and affiliates		Total		inations	Con	solidated
Net sales												
Sales to third parties	¥	193,294	¥	14,681	¥	34,338	¥	242,314	¥	-	¥	242,314
Inter-segment sales												
and transfers		240		4,075		2,072		6,388		(6,388)		_
Total	¥	193,535	¥	18,756	¥	36,411	¥	248,702	¥	(6,388)	¥	242,314
Segment profit	¥	8,389	¥	457	¥	(764)	¥	8,083	¥	(3)	¥	8,080
Segment assets		74,958		14,264		59,687		148,911		(5,108)		143,802

transcosmos inc. AND ITS CONSOLIDATED SUBSIDIARIES

For the years ended March 31, 2017, 2016 and 2015

	Thousands of U.S. dollars (Note 3)											
					201	17						
			Reportable	e segm	ients							
]	Domestic Overseas									
	Parent	sub	sidiaries and	l subsidiaries and affiliates								
	company		affiliates				Total	Elin	ninations	Consolidated		
Net sales												
Sales to third parties	\$ 1,722,762	\$	130,853	\$	306,051	\$	2,159,667	\$	_	\$	2,159,667	
Inter-segment sales												
and transfers	 2,147		36,319		18,468		56,936		(56,936)		_	
Total	\$ 1,724,910	\$	167,172	\$	324,520	\$	2,216,603	\$	(56,936)	\$	2,159,667	
Segment profit	\$ 74,774	\$	4,080	\$	(6,809)	\$	72,045	\$	(29)	\$	72,016	
Segment assets	668,083		127,136		531,973		1,327,193		(45,532)		1,281,661	

Note A: Details of "Eliminations" are as follows:

(a) Segment profit of ¥(3) million (\$29 thousand) in "Eliminations" consists of inter-segment elimination.

(b) Segment assets of ¥(5,108) million (\$(45,532) thousand) in "Eliminations" consist of inter-segment eliminations.

Note B: Total consolidated segment profit agrees with consolidated operating income.

		Millions of yen										
						20	16					
				Reportable	e segm	ents						
			Domestic Overseas									
		Parent	subsidiaries and subsidiaries									
	c	ompany	affiliates and affiliates				Total	Elim	inations	Con	solidated	
Net sales												
Sales to third parties	¥	178,896	¥	15,446	¥	30,261	¥	224,605	¥	-	¥	224,605
Inter-segment sales												
and transfers		210		3,996		1,004		5,211		(5,211)		_
Total	¥	179,107	¥	19,443	¥	31,265	¥	229,816	¥	(5,211)	¥	224,605
Segment profit	¥	8,602	¥	848	¥	227	¥	9,678	¥	46	¥	9,725
Segment assets		72,494	,							(1,643)		140,674

Note A: Details of "Eliminations" are as follows:

(a) Segment profit of ¥46 million in "Eliminations" consists of inter-segment elimination.

(b) Segment assets of \$(1,643) million in "Eliminations" consist of inter-segment eliminations.

Note B: Total consolidated segment profit agrees with consolidated operating income.

transcosmos inc. AND ITS CONSOLIDATED SUBSIDIARIES

For the years ended March 31, 2017, 2016 and 2015

5. Amounts Per Share

Net assets per share and net income per share as of March 31, 2017, 2016 and 2015, and for the years then ended are as follows:

					U.S. c	lollars
			(No	te 3)		
		2017 2016		2015	20	17
Net assets per share:	¥	1,969.70	¥ 1,967.29	¥ 1,580.91	\$	17.56
Net income per share: Basic	¥	172.92	¥ 184.45	¥ 178.65	\$	1.54
	II			Ŧ 178.05	Φ	1.54

Note: No diluted net income per share has been presented because there were no shares with dilutive effect.

The basis for the calculation of net income per share for the years ended March 31, 2017, 2016 and 2015 is as follows:

	Millions of yen						Thousands of U.S. dollars (Note 3)	
-	2017		2016		2015		2017	
Net income per share:								
Net income attributable to shareholders of transcosmos inc.	¥	7,156	¥	7,587	¥	7,349	\$	63,781
Net income not attributable to common shareholders		_		_		_		_
Net income of common stock attributable to shareholders of transcosmos inc.		7,156		7,587		7,349		63,781
Weighted-average number of shares of common stock								
outstanding (shares)		41,385,448		41,137,914		41,140,190		